Dear Friends and Colleagues,

On behalf of the Programs Committee that plans it, the Board of Directors, and the American Health Lawyers Association's staff, it is my great pleasure to invite you to “Escape to San Francisco” and join us there from June 29-July 2, 2008, for AHLA’s 39th Annual Meeting.

Why you should attend

The Annual Meeting affords you the unparalleled opportunity to hear about the latest legal developments in health law on a wide array of topics. And, you get to do this while enjoying the camaraderie of your colleagues at a variety of educational, social, and networking events in one of the world’s most beautiful cities!

An outstanding and comprehensive program – Sunday’s In-House Counsel Program kicks things off, covering issues of great interest to attorneys and other professionals who work with or for healthcare entities. On Monday, the Annual Meeting opens, and we are delighted to have Dr. Peter R. Orszag, Director of the Congressional Budget Office, as our keynote speaker. Dr. Orszag will explain the challenges posed to the nation and its healthcare programs and providers by the rapid and continuous escalation in healthcare costs. Following his address, representatives of both political parties will discuss the views of their Presidential candidates on healthcare reform, the potential effect of that issue on the 2008 elections, and the implications of such efforts for healthcare providers. Monday morning’s plenary session will close with the always-popular Year in Review. The remainder of the program will then feature more than 35 repeat, non-repeat, and extended breakout sessions:

- Presented by leading private practitioners, government officials, in-house authorities, and academicians;
- Covering the full panoply of health law, including antitrust, fraud and abuse, tax, labor and employment, business transactions, life sciences, reimbursement, ethics, and hospital, physician, long term care, and academic medical center issues;
- Spanning advanced, intermediate, and fundamental topics; and
- Accompanied by in-depth outlines and practical take-aways such as checklists, sample forms or language, and other materials that you can use to serve your clients that will be available both electronically before the program and on CDs at the program. (Binders of the papers will also be available for those who want them for an additional fee.)

Excellent networking and social events – The program has numerous social events that you will not want to miss:

- Luncheons hosted or co-hosted by each of the Association’s 16 Practice Groups with speakers or discussions on topics of interest.
- A welcoming reception on Sunday evening where you can socialize with old friends and meet new colleagues.
- A Monday evening reception at San Francisco’s magnificent City Hall, an historic Beaux Arts monument, which will include a tasting of wines from California’s Dry Creek Valley.
- The traditional Tuesday afternoon off, which you can use to explore San Francisco and to dine at one of its many terrific restaurants.
- A Tuesday evening on-site performance by the nationally renowned choir of The Glide Memorial Church, The Glide Ensemble. The Ensemble was featured in the hit movie The Pursuit of Happyness with Will Smith and received acclaim for its appearance on the Late Night with Conan O’Brien show. Enjoy the jubilant music with drinks and dessert before and after the entertainment.

An alluring host city – Do I even need to mention or catalogue the many attractions of San Francisco? Res ipa loquitur. Trust me – you won’t lack for things to do and see. As Tony Bennett promised, you’ll leave your heart there.

The Annual Meeting is the culmination of AHLA’s year and its most significant educational offering. Join us and your other health lawyer colleagues in San Francisco!

Joel M. Hamme, Esq.
Powers Pyles Sutter & Verville PC
AHLA Annual Meeting Chair/President-Elect

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For the latest updates go to www.healthlawyers.org/annual
**Sponsor and Exhibitor Information**

**Monday Night Event Sponsors**

The American Health Lawyers Association would like to thank our members from the following law firms and organizations for their generous sponsorship of the Monday evening reception at San Francisco City Hall:

- Arent Fox LLP
- Baker Donelson Bearman Caldwell & Berkowitz PC
- Baker Hostetler
- Bass Berry & Sims PLC
- Coppersmith Gordon Schermer & Brockelman PLC
- Davis Wright Tremaine LLP
- Drinker Biddle & Reath LLP
- Epstein Becker & Green PC
- Foley & Lardner LLP
- Hall Render Killian Heath & Lyman PC
- Hanson Bridgett Marcus Vlahos & Rudy LLP
- Hooper Lundy & Bookman, Inc.
- Jones Day
- Kelly Law Firm PC
- King & Spalding LLP
- Latham & Watkins LLP
- Locke Lord Bissell & Liddell LLP
- Manatt Phelps & Phillips LLP
- McDermott Will & Emery LLP
- McDonough Holland &Allen PC
- McKenna Long & Aldridge LLP
- Murphy Austin Adams Schoenfeld LLP
- Nassaman Guthner Knox &Elliott LLP
- O’Melveny & Meyers LLP
- OBER|KALER
- Phelps Dunbar LLP
- Post & Schell PC
- Powers Pyles Sutter & Verville PC
- Reed Smith LLP
- Ropes & Gray LLP
- Schottenstein Zox & Dunn Co. LPA
- Sonnenschein Nath &Rosenthal LLP
- Smith Moore LLP
- Tucker Arensberg PC
- Tufts Health Plan
- Winston & Strawn LLP
- HealthCare Appraisers, Inc. – Sponsor of the Fraud and Abuse, Self-Referrals and False Claims and Physician Organizations Practice Groups Joint Luncheon
- Horne LLP – Sponsor of the New Member Reception and the LA/TLN/MS Networking Breakfast
- IE Discovery, Inc. – Sponsor of the Healthcare Liability and Litigation Practice Group Luncheon
- JAMS, The Resolution Experts – Sponsor of the Pens
- LECG – Sponsor of the Welcome Reception
- LexisNexis – Sponsor of the Authors’ Breakfast
- LTCQ, Inc. – Sponsor of the Long Term Care Practice Group Luncheon
- MediTract, Inc. – Sponsor of the In-House Counsel Program and Practice Group Luncheon and Attendee Door Drop Bags
- Navigant Consulting – Sponsor of the Tuesday Evening Event Featuring The Glide Ensemble
- NERA Economic Consulting – Sponsor of the Antitrust Practice Group Luncheon
- Pershing Yoakley & Associates PC – Sponsor of the Hotel Keycards and the Board of Directors, Past Presidents, Fellows’ Dinner
- Sinaiko Healthcare Consulting, Inc. – Sponsor of the Computer Lab and Internet Kiosks
- Sullivan Cotter and Associates, Inc. – Sponsor of the Onsite Guide
- Thomson West – Sponsor of the In-House Counsel Program and Annual Meeting Post Program CDs
- VMG Health – Sponsor of the Wine and Entertainment Guide
- Wellspring Partners, A Huron Consulting Group Practice – Sponsor of the Tuesday and Wednesday Breakfasts
- Zimmet Healthcare Services Group LLC – Sponsor of the Long Term Care Practice Group Luncheon

**Exhibitors**

The following companies with products and services of interest to health lawyers will exhibit at this year’s Annual Meeting. Be sure to visit the exhibitors throughout the conference.

- Affiliated Monitors, Inc.
- American Appraisal
- American Health Lawyers Association Resource Center
- APA Legal Nurse Consulting
- BNA, Inc.
- CBIZ-Valuation Group LLC
- CynergisTek, Inc.
- Deloitte Financial Advisory Services LLP
- DGA Partners
- FTI Healthcare
- HealthCare Appraisers, Inc.
- Horne LLP
- IE Discovery, Inc.
- MediTract, Inc.
- Navigant Consulting
- NERA Economic Consulting
- Pershing Yoakley & Associates PC
- Selectica, Inc.
- Sinaiko Healthcare Consulting, Inc.
- Sullivan Cotter and Associates, Inc.
- Thomson West
- VMG Health
- Wal-Mart Stores, Inc.
- Wellspring Partners, A Huron Consulting Group Practice

Sponsorship of the Monday evening off-property reception is one of the few opportunities that AHLA extends to law firms to sponsor events at AHLA programs. Sponsorship of this event is open to all AHLA members. Anyone interested in participating as one of the reception sponsors should contact Valerie Eshleman at veshleman@healthlawyers.org.

**Sponsors**

AHLA would like to thank the following companies for their generous sponsorship of the Annual Meeting and In-House Counsel Program:

- BNA, Inc. – Sponsor of the Totebags
- Centre Health Partners – Sponsor of the Signage
- Deloitte Financial Advisory Services LLP – Sponsor of the Life Sciences Practice Group Luncheon, the Hospitals and Health Systems and Regulation, Accreditation and Payment Practice Groups Joint Luncheon, the Board and Practice Group Leaders Reception, the Exercise Classes, and the Lanyards
- FTI Healthcare – Sponsor of the Candidates’ Perspectives on Healthcare Reform session and the Notepads
- GE Healthcare – Sponsor of the Health Information and Technology and Teaching Hospitals and Academic Medical Centers Practice Groups Joint Luncheon

For the latest updates go to www.healthlawyers.org/annual
Message from the Chair

Join us in San Francisco, a city with a rich history, exciting activities and multiple opportunities for fun! Like San Francisco, in-house counsel have multiple opportunities and challenges that change every day. This year’s In-House Counsel Program reflects the broad scope of those challenges, and some opportunities as well. From governance to public relations to contract issues, this program will take on the issues that you face every day. In addition to cutting-edge programs from an outstanding faculty, the In-House Counsel Program will provide a great opportunity for networking and exchanging ideas with your peers. Come join us as we all continue to learn together. See you in San Francisco!

Lisa Diehl Vandecaveye
Program Chair

Special Offer to All Program Attendees!

While at the program, all attendees can sign up to receive a free copy of the Post-Program CD. CDs, sponsored by Thomson West, include all the audio recordings and materials with an electronic index and link to each of the topics, practical tools, exhibits, checklists and forms in each presentation. Please stop by the Thomson West exhibit booth to get your coupon for the free CD. All CDs will be mailed 4-6 weeks after the program.

Program Agenda

Saturday, June 28, 2008
4:00-7:00 pm
Registration and Information

Sunday, June 29, 2008
7:00 am-5:20 pm
Registration and Information

7:00-8:00 am
Continental Breakfast Sponsored by MediTract, Inc.
(attendees, speakers, and registered adult, teen and youth guests welcome)

GENERAL SESSION
8:00-8:15 am
Welcome and Opening Remarks
Lisa Diehl Vandecaveye, Program Chair

8:15-9:15 am
100 Things We have Forgotten about the Practice of Healthcare Law that We Should Remember
Almeta E. Cooper
Edward B. Goldman

Cancellations/Substitutions
Cancellations must be received in writing by fax or mail no later than June 20, 2008. Refunds will not be issued for cancellations received after this date. Registration fees, less a $50 administrative fee for the In-House Counsel Program, will be refunded following the program. If you register for both the Annual Meeting and the In-House Counsel Program and are only able to attend one, you will not be charged a cancellation fee. For more information regarding administrative policies such as complaint and refund, please contact our offices at (202) 833-1100. If you wish to send a substitute, please call the Member Service Center at (202) 833-0766. Please note that registration fees are based on the AHLA Membership status of the individual who actually attends the program.

CLE Information
This program will be worth approximately 7.0 credits (including 1.0 ethics credit) for 60-minute states and approximately 8.4 credits (including 1.0 ethics credit) for 50-minute states. Participants will be given a CLE Request form at the program. Forms must be completed and returned to AHLA staff to receive credit. The sessions, unless otherwise designated, are intermediate to advanced in level. There are no prerequisites required to register for this program.

This seminar will be worth approximately 8.0 CPE credits. AHLA is registered with the National Association of State Boards of Accountancy (NASBA) as a sponsor of continuing professional education on the National Registry of CPE Sponsors. State boards of accountancy have final authority on the acceptance of individual courses for CPE credit. Complaints regarding registered sponsors may be addressed to the National Registry of CPE Sponsors, 150 Fourth Avenue North, Suite 700, Nashville, TN 37219-2417. NASBA’s web site is located at www.nasba.org.

Go Green with AHLA!
In response to many requests from our members, AHLA is going green for the 2008 In-House Counsel Program and Annual Meeting. We will not automatically be printing binders for everyone. All materials will be available electronically prior to the program and handed out on CD at the program. For those who still do want the binder they will be available for an additional fee; please order on the registration form on pages 45-46.
CONCURRENT SESSIONS

9:30-10:30 am

A.  EM TalA Update (not repeated)
   
   Marc D. Goldstone  
   Charlotte S. Yeh  
   
   - Patterns of CMS enforcement actions from national perspective  
   - EMTALA TAG recommendations  
   - Top 5 ways to guarantee that you’ll be on the receiving end of an EMTALA complaint

B.  The Stark Reality
   
   Robert A. Wade  
   Cynthia F. Wisner  
   
   - Entertainment, gifts and business expenses  
   - IT assistance and electronic medical records  
   - Recruiting, relocating and retention  
   - Holdovers, temporary non-compliance and extensions  
   - Fair market value issues  
   - Rental of office space and equipment – the pitfalls  
   - Due diligence versus certifications versus representations and warranties  
   - Corrective actions and quick fixes  
   - Forms, checklists and toolkits

C.  Legal Ethics in the Boardroom: The Evolving Dynamics of the Board – General Counsel Relationship
   
   William W. Horton  
   Michael W. Peregrine  
   
   - Board oversight of the general counsel: Emerging paradigms of governance and professional responsibility  
   - Ethical obligations of the general counsel to the board: Up the ladder (and outside the organization chart?)  
   - Beyond Caremark: The general counsel’s role in bridging the governance and compliance functions  
   - World Bank, Smithsonian and more: What yesterday’s crises tell us about tomorrow’s duties  
   - Living in the real world: Professional responsibility when the client likes the old paradigms just fine

10:40 am-12:10 pm Extended Sessions

D.  What’s of Interest at the National Practitioner Data Bank? (not repeated)
   
   Shirley A. Jones  
   Shirley P. Morrigan  
   
   - Other data banks possible merger with NPDB  
   - Should you credential allied health professionals?  
   - Hospital access to allied health professionals information  
   - Corporate shield and reporting to the NPDB  
   - Mentoring healthcare professionals: A reportable event?  
   - Plaintiff’s lawyer access to the NPDB  
   - New NPDB query method

E.  Role of In-House Counsel in Internal Investigations: Responding to Government Investigations and the Selection of Special Negotiating Committees
   
   Kathleen M. Boozang  
   Paul R. DeMuro  
   Gregory M. Duckett  
   
   - Certain key court decisions/settlements in the context of the corporate governance climate and what they are likely to mean for attorneys in transactional and litigation matters  
   - When is it advisable to select a special negotiating committee or to conduct a corporate investigation?  
   - In-house counsel’s perspective on internal investigations and special committees  
   - Stakeholder considerations from the perspective of investor-owned and nonprofit entities – navigating in the zone of insolvency  
   - Hypothetical which seeks to emphasize the ethical dilemmas faced by attorneys and how they might handle them

F.  Putting the End to the Paper Chase: Effective Contract Management Solutions for In-House Counsel
   
   Ann N. James  
   Teresa A. Williams  
   
   - Defining and managing your contract process  
   - Identifying a process that meets your organization’s needs  
   - Benefits of an effective contract management system  
   - Developing templates and checklists to implement the contract management process  
   - Developing appropriate policies and procedures  
   - Balancing the turf issues: Risk management, compliance and finance

12:10-1:20 pm

In-House Counsel Practice Group Luncheon

Sponsored by MediTract, Inc.  
(attendees and speakers welcome)

Don’t miss this spectacular luncheon! You will be amazed by the creative video highlighting the activities of the Practice Group over the last year. You will also be entertained by real-life, too-weird-to-be-true stories told by fellow health law attorneys competing for the Ninth Annual Golden Ferret Award. As you listen to your colleagues recounting their strangest work-related escapades, you will gain a new appreciation for your own practice environment. The coveted Golden Ferret Award will be presented to the luncheon participant who tells the most entertaining and outrageous true-life anecdote from their in-house practice. The winner will also receive a free registration to next year’s In-House Counsel Program.
CONCURRENT SESSIONS
1:30-2:30 pm

G.  Smoke and Mirrors: Fact and Fiction in EHR Implementation and Physician-Hospital IT Integration (not repeated)
W. Mark Easterly
Melissa L. Markey
- Liability issues and EMR considerations of functionality, privacy and security
- Developing the physician access agreement—the realities of EMR implementation
- Rules applicable to information technology arrangements between hospitals and physicians
- One hospital system’s successful development of a physician IT integration program

H.  Case Study: In-House Counsel and Managing the Media Firestorm
Jeffrey M. Sconyers
Jennifer Seymour
- Developing key partnerships, internal and external
- Effectively telling the organization’s story without fear or resorting to “no comment”
- Developing strategies that move the organization forward, and out of the cross-hairs
- Achieving long term goals while coping with a short-term crisis
- Media training points and public statement guidelines

C.  Legal Ethics in the Boardroom: The Evolving Dynamics of the Board – General Counsel Relationship (repeat)

2:40-3:40 pm

Kathleen A. Curran
Mark S. Zemelman
- New IRS Form 990 and Schedule H: Methodology for reporting community benefit
- Leading practices: Building a successful community benefit program, including how to identify and report community benefit to the IRS and to your community
- Anticipating and responding to Federal and state challenges

B.  The Stark Reality (repeat)

H.  Case Study: In-House Counsel and Managing the Media Firestorm (repeat)

3:50-5:20 pm Extended Sessions

K.  Hot Topics in Managed Care Law (not repeated)
Lois Cornell
Robin J. Fisk
Lawrence L. Foust
- Never events
- High deductible plans
- State mandated universal coverage
- Payment of non-contracted providers
- Provider ranking by payors
- Silent PPOs

E.  Role of In-House Counsel in Internal Investigations: Responding to Government Investigations and the Selection of Special Negotiating Committees (repeat)

F.  Putting the End to the Paper Chase: Effective Contract Management Solutions for In-House Counsel (repeat)

Adjournment
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Corporate Vice President Legal Affairs
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Charlotte S. Yeh, MD, FACEP
Regional Administrator
Centers for Medicare and Medicaid Services
Boston, MA

Mark S. Zemelman, Esq.
Assistant General Counsel and Vice President
Kaiser Foundation Health Plan, Inc.
Oakland, CA
Peer Review Hearing Officer Training Program
1:30–4:30 pm
Tuesday, July 1, 2008

Registration Fees (include a copy of AHLA’s Peer Review Hearing Guidebook):
AHLA Members: $195
Non-Members: $245

Continuing Education Credits
Participants will be given a continuing education request form at the program and must complete and return the form in order to receive credits. AHLA is an approved sponsor of continuing legal education credits in most states. This program will be worth approximately 3.0 continuing education credits based on 60-minute states and 3.6 credits based on 50-minute states.

Cancellations/Substitutions
Cancellations must be received in writing no later than June 20, 2008. Registration fees, less an administrative fee of $50 will be refunded following the program. If you wish to send a substitute, please call the AHLA’s Member Service Center at (202) 833-0766. Please note that registration fees are based on the membership status of the individual who actually attends the program.

Course Description
Peer Review hearings are an essential part of the medical staff credentialing and disciplinary processes, and the knowledge and skill of the peer review hearing officer will be pivotal in determining whether peer review hearings are conducted in an efficient, effective and fair manner that can withstand judicial scrutiny. The AHLA Peer Review Officer Training Program is designed to educate attendees about:

- HCQIA safe harbor requirements
- the importance of medical staff bylaws
- steps hearing officers need to take to prepare for the hearing
- pre-hearing procedures including discovery and disclosure issues
- effective use of pre-hearing conferences
- selection of hearing officer and hearing panel
- orientation and education of hearing committee members
- burden of proof and evidentiary issues
- distribution of exhibits and other information to the hearing committee
- the conduct of the hearing including issues such as the role of attorneys, the unrepresented physician, the order of the proceedings, sequestration of witnesses, questioning of witnesses, and use of written statement in lieu of live testimony
- the role of the hearing officer in regulating the hearing, including ruling on objections and limiting testimony and evidence
- making a proper hearing record
- advising and assisting the hearing committee after the conclusion of the hearing, including assisting in the preparation of the hearing committee report and the contents of the report

This program will be of particular interest not only to individuals who wish to serve as hearing officers, but also to those who represent parties in peer review hearings, in order to obtain a better understanding of the practical tools and solutions for dealing with common issues that arise in connection with peer review hearings. As part of the materials for the program all attendees will receive a copy of AHLA’s new Peer Review Hearing Guidebook (a $129 value).

Those attendees who are not current resolvers or hearing officers with the AHLA ADR Program will be permitted to join the roster free of charge for a year and include information that they have completed formal training as peer review hearing officers.

Faculty:
S. Allan Adelman, Esq.
Adelman Sheff & Smith LLC
Annapolis, MD

Ann O’Connell, Esq.
Nossaman Guthner Knox & Elliott LLP
Sacramento, CA
San Francisco Saturday, June 28, 2008
4:00-7:00 pm
Registration and Information

Sunday, June 29, 2008
7:00 am-5:20 pm
Registration and Information
5:00-6:30 pm
Welcome Reception Sponsored by LECG
(attendees, faculty and registered adult, teen and youth guests welcome)

Monday, June 30, 2008
6:30-7:30 am
Exercise Classes Sponsored by Deloitte Financial Advisory Services LLP (pre-registration required – see pages 45-46)
7:00 am-5:30 pm
Registration and Information
7:00-9:00 am
Continental Breakfast (attendees, faculty and registered adult, teen and youth guests welcome)

GENERAL SESSION
8:30-9:00 am
Welcome and State of the Association
Elisabeth Belmont, AHLA President
Joel M. Hamme, AHLA President-Elect
Peter M. Leibold, AHLA Executive Vice President and CEO
9:00-9:45 am
Keynote Address
Dr. Peter R. Orszag

9:45-10:30 am
The Candidates’ Perspectives on Healthcare Reform
Sponsored by FTI Healthcare
Democratic Representative – James Roosevelt, Jr.
Republican Representative – McCain Designee
10:30 am-12:30 pm
Year in Review
Beth Schermer
Jack S. Schroder
This session will provide a comprehensive look at significant statutory, regulatory and case law developments from the past twelve months and discuss their practical implications.

12:30-1:45 pm
Lunch on your own or attend one of the following
Practice Group Lunches (see pages 21-25 for the luncheon schedule and list of topics, additional fee; limited attendance; pre-registration required – see pages 45-46)

- Antitrust – Sponsored by NERA Economic Consulting
- Health Information and Technology and Teaching Hospitals and Academic Medical Centers (joint luncheon) – Sponsored by GE Healthcare
- Healthcare Liability and Litigation – Sponsored by IE Discovery, Inc.
- Labor and Employment and Medical Staff, Credentialing, and Peer Review (joint luncheon)
- Tax and Finance

CONCURRENT SESSIONS
2:00-3:00 pm
A. Sharing Biomedical Research Data Using a Federated Architecture for Health Information Exchange: The cancer Biomedical Informatics Grid (caBIG) Program (not repeated)
Deborah E. Collyar
Rachel Nosowsky
Wendy E. Patterson
- Personalized medicine; The case for data sharing
- Legal, regulatory, policy, cultural, contractual, intellectual property and cultural barriers to data sharing
- Eliminating barriers through federated data exchange: caBIG(tm) as a model for local, regional, national and international health information exchange
- Roles and responsibilities of patient advocates, researchers, private sponsors and the National Cancer Institute in building and using the caBIG infrastructure
- Standards, tools, infrastructure and secure access mechanisms broadly available to the scientific community to facilitate health information exchange for research and retain local control of access to data

B. Legal Ethics: The Government’s Interest in Investigating In-House Counsel and Compliance Officers
David Abelman
Bruce R. Gilbert
J. Mark Waxman
- The factual background and legal framework
- The government’s claims and potential defenses
- Handling the pressure and the ethical concerns of in-house lawyers and compliance officers
- Key concerns in implementing corporate integrity agreements
- The lessons to be learned
C. Joint Venture, Provider-Based and Under Arrangements – What Can and Cannot Be Done in Providing Medicare Services
   Dennis M. Barry
   Catherine T. Dunlay
   Stark and illegal remuneration issues presented by under arrangements transactions— including definition of “entity” and per click payment issues
   Coverage issues for under arrangement services furnished off-premises
   Hospital oversight requirements for under arrangement services
   Illustration of applicable analysis with hypotheticals

D. Healthcare and Private Equity
   Richard G. Cowart
   Michael Alexander Crabb, III
   How are private equity firms capitalized and structured?
   Which sectors are most attractive to private equity firms?
   Management issues — C Level compensation, equity, required new money investment and related subjects
   Key items for negotiation with private equity investors – sample term sheet
   Due diligence – what do private equity firms want to know about target investments?
   Current financing market trends for private equity-backed healthcare companies

E. Dealing with Income Tax Uncertainties – The Realities and Consequences of FIN 48
   Robert W. Friz
   Gerald M. Griffith
   Charles E. Reiter, III
   Areas of increased scrutiny of not-for-profit healthcare
   Role of redesigned Form 990 and the rise of tax whistleblowers
   FIN 48 – what it requires and reveals and how to educate internal constituencies
   How to conduct a FIN 48 review within privilege
   Organizational challenges in developing an internal FIN 48 policy/procedure and preparing for and conducting a FIN 48 review

F. Exposing and Examining Vendor Relationships
   John R. Washlick
   Sidney S. Welch
   Industry practices
   Congressional scrutiny
   Potential kickbacks
   Industry proposed policies
   State legislative initiatives
   Compliance planning considerations

G. The Great Divide: Bridging the Gap when Treating a Linguistically Diverse Population
   Joanne E. Joiner
   Michael Leoz
   Guadalupe Pacheco
   Legal requirements and guidance for treating a linguistically diverse population and the impact of non-compliance
   Office of Minority Health perspective on compliance – Practical examples of how to comply with the legal requirements and guidance
   Office for Civil Rights perspective on enforcement – Detailed description of the enforcement process with examples

3:15-4:15 pm
H. Sale of a Distressed Healthcare Organization
   (not repeated)
   Thomas W. Coons
   Brent Martin
   David H. Stein
   Closure of a distressed facility vs. feasibility and turn-around
   Evaluation of physical assets, claims and accounts receivable
   Due diligence considerations including accounts receivable, contracts and communications with creditors, patients and other constituencies
   Sale of assets under Section 363 of the Bankruptcy Code, including sale process, bidding procedures and stalking horse considerations
   Bankruptcy procedures for assumption or rejection of burdensome contracts and other considerations
   Medicare considerations: Assuming or rejecting the provider agreement and attendant liabilities
   DOJ issues involving False Claims Act and outlier litigation

J. Mergers: Antitrust Issues for Hospitals and Health Plans
   Arthur N. Lerner
   Monica G. Noether
   Toby G. Singer
   Recent developments in healthcare merger case law, including the latest on the Evanston hospital merger case
   Government enforcement initiatives in review of health plan mergers, including the United-Sierra health plan consent decree: What issues elicit federal and state scrutiny?
   Legal and economic considerations in merger analysis: Is healthcare different?
   What can health plans and healthcare providers expect from the government in 2008 and beyond?
K. Implementing Electronic Health Records and Health Information Exchange  
*Marilyn Lamar and David S. Szabo*

Adoption of electronic health record systems continues to increase at both the hospital and physician level and is likely to accelerate in light of the 2013 expiration of the Stark EHR exception. Health information exchanges present additional complexities in this arena. This session will focus on practical strategies used in negotiating and implementing both stand-alone EHRs and health information exchanges, including:

- Crucial points to negotiate with EHR vendors
- Avoiding “unanticipated consequences” of clinical decision support within EHRs
- Key issues for physicians and other providers on the “buy side”
- Legal aspects of developing hosted health records systems for physician organizations
- Lessons learned from health information exchange projects, including application of Stark, tax, privacy and information security requirements

L. Geometry of Payors, Plans and Provider Relations: Litigation and Contracting Issues  
*Kevin D. Gordon and Lisa A. Hathaway*

- Hexagon – medical necessity, covered services and experimental and investigational services
- Trapezoid – silent PPOs and contractual commitments
- Rhombus – post claims rescission
- Triangle – mediation, arbitration and litigation
- “One More Thing” – electronic data, records, transparency and healthcare reform
- “One Thing More” – issue spotting and foreseeable litigation

M. Non Physician Practitioners (“NPPs”): A Primer on the Legal Issues Affecting a Growing Segment of the Healthcare Delivery Workforce  
*David J. Hyman*

- Who are NPPs? Nurse practitioners, advance practice nurses, certified registered nurse anesthesiologists, psychologists, etc.
- What do NPPs do? The various health services provided by NPPs; the intersection of NPP practice and services with those of MDs and DOs; coordination between physicians and NPPs in the delivery of healthcare services; friction between NPPs and physicians in the delivery of healthcare services; state law, Medicare and Medicaid regulation of NPP activities
- In what settings do NPPs provide services? Physician's clinical offices, hospitals, critical access hospitals, surgery suites, immediate care facilities, their own offices, etc.
- How are NPPs paid? Medicare and Medicaid enrollment, billing and reimbursement rules and limitations, private insurance billing and payment, etc.

N. Off-Label Use of Drugs and Devices  
*Andrew D. Ruskin and James C. Stansel*

- Overview of Medicare coverage
- Medicare rules specifically relating to off-label uses of approved drugs
- Changes in coverage of anti-cancer agents effected in 2007
- Implications for off-label use coverage of the recent changes to the Clinical Trial Policy (both those that were ultimately finalized and those that were ultimately withdrawn)
- Federal Medicaid rules relating to off-label uses of approved drugs

O. Recent Developments in Labor and Employment Law and an Update on Union Activity and Tactics Impacting Healthcare Employers  
*John E. Lyncheski*

- Current and emerging issues in labor and employment law affecting healthcare employers
- Recent labor and employment decisions by the Supreme Court and other federal courts relevant to healthcare employers
- Significant NLRB rulings and their effect on healthcare employers
- Update on union activity and organizing tactics involving healthcare employers

4:30-5:30 pm

P. Race and Ethnicity in US Medicine and the Intersection with Advancements in Personalized Medicine  
(Terese P. M. Kelton, Corrine P. Parver, Myra C. Selby)

Several AHLA volunteers are writing a two part series of articles that will appear in the *Journal of Health and Life Sciences Law* addressing personalized medicine (also referred to as “patient tailored medicine”). Among other items, this series addresses the relevance of genetic information, the impact of race and genetics in medicine and pharmacogenomics in the development of personalized medicine. As a precursor to the publication of this series of articles, this session will address:

- Discrimination and disparities in medical treatment for minority populations
- Minority populations’ participation in clinical trials
- The roles of race, ethnicity and genetics in the development of personalized medicine
- Advancements in pharmacogenomics and individualized medicine
Q. Walking through Fire without Getting Burned: Navigating Provider Enrollment, NPIs and 855 Forms to get Paid (not repeated)

Louise M. Joy  
Anne Kozelek Williams

- Provider enrollment process
- Understanding NPIs
- Dealing with FIs/ MACs
- Managing the state agency review process and packet
- Getting the tie-in notice from the CMS Regional Office
- Setting up payment with FI/ MACs
- Troubleshooting crosswalk and payment problems
- Overview of relevant Medicare regulations, guidance and manuals

R. Legal Ethics and the Effective Representation of Healthcare Clients in ADR Processes

Patrick K. Moore  
Jerry P. Roscoe

- Common ethical and practice blunders
- Effective client counseling for arbitration and mediation
- Best practices for advocacy in arbitration and mediation
- Negotiation and advocacy practice tips
- Recent developments in the law of arbitration and mediation

S. Pay for Performance: Analysis of Payor and Provider Perspectives

Shauna Rae Long  
Andrew B. Roth

- What is pay for performance: Legal bases, models and performance measures
- Are pay for performance programs effective: Payor and provider perspectives
- What are the problems with pay for performance programs?
- What are the implications of these types of programs for the future of healthcare delivery?

T. Boomer Care: Healthcare, Telemedicine and Aging

Alan S. Goldberg  
Deborah A. Randall

- New definitions of “home”: Where and what can consumers expect
- Communal residences: Private duty, personal care, case management
- Growth of home telehealth: Computer technology in healthcare delivery
- Licensure of professionals: Medical device risk management and loss prevention
- Privacy, security, integrity and competence in eHealth care
- Sharing while caring: EHR, PHR, RHIO and more

U. How Community-Minded Hospitals and Entrepreneurial Physicians are Working Together in a Changing Marketplace: The Physician Enterprise and Other Emerging Models

Peter A. Pavarini  
Michael F. Schaff

- Why equity JVs, under arrangements and management agreements are inherently unstable, even when they comply with regulatory requirements
- How physician-centric organizations aligned with hospitals can be attractive to patients, foster economic efficiencies and lead to better quality of care without exposing the parties to unacceptable levels of legal risk
- How to address state medical licensure issues, the IRS implications of incentive compensation paid to physicians, as well as fraud and abuse concerns with a fairly simple model that physicians appear to be embracing in many different markets
- How hospitals can implement these strategies without buying physician practices or paying long term subsidies

V. Planning for the New 990 – The Hour is Now!

Douglas K. Anning  
Linda Sauser Moroney

- Latest developments – clarifications provided by the newly-released instructions
- Governance and other policies hospitals should adopt in 2008 to be 990-compliant
- Tips for implementing an effective and accurate tracking system to report charity care and community benefit on Schedule H
- Practical suggestions for dealing with executive compensation disclosures on the 990
- Impact on use of related entities and subsidiaries in multi-entity healthcare systems
- Preparing for the discomfort of FIN 48 disclosures

6:30-9:30 pm

Off-Property Reception at City Hall  
Sponsored by AHLA Member Law Firms and Organizations (attendees, faculty and registered adult, teen and youth guests welcome)
Tuesday, July 1, 2008
7:00 am-1:45 pm
Registration and Information

7:00-8:45 am
Breakfast Sponsored by Wellspring Partners, A Huron Consulting Group Practice (attendees, faculty and registered adult, teen and youth guests welcome)

7:00-8:00 am
Networking Discussion Group Breakfasts
(See page 25 for discussion topics)

CONCURRENT SESSIONS
8:15-9:45 am Extended Sessions

W. Hot Issues in Clinical Trials
Mark Barnes
Holley Thames Lutz
Kara M. Morgenstern

X. Adverse Events and Recalls: Provider and Manufacturer Perspectives
Fay A. Rozovsky
Betsy Van Hecke

- Adverse event reporting for providers and manufacturers
- Types of adverse events, including “never” events
- FDA reporting requirements for manufacturers and facilities
- State reporting requirements
- Corrective and preventative actions
- Drug and device recalls
- The regulatory framework for medical device and drug recalls
- Making the decision to recall a product
- Executing a recall
- Working with FDA and competent authorities
- The aftermath of an adverse event or recall
- SMAA “Decision Tree”
- Risk management process
- Look back/call back programs
- Multiple risk exposure management
- Media management
- Litigation considerations and the use of outside counsel

Y. Antitrust Enforcement Update
Richard A. Feinstein
Kathleen Foote
David M. Narrow
Joshua H. Soven

- Government enforcement year in review
- Hospital merger update – lessons learned from Evanston
- Health insurance mergers: United/Sierra
- State AG antitrust priorities in healthcare
- Provider network issues: Clinical integration, industry guidance and legislative activity

Z. Developments in the Stark Law: Insights, Illustrations and Illusions
Robert G. Homchick
Clevonse M. Jacobs
Lisa M. Ohrin

- Possible revisions to the “stand in the shoes” concept
- Operational challenges arising out of the Phase III Final Rule
- The status of the final rules resulting from last year’s physician fee schedule proposals
- Potential new and/or revised exceptions
- CMS’ use of FAQs as means of providing guidance

AA. The State Enforcers are Coming! Trends in State Fraud Enforcement Actions
George B. Breen
Spencer D. Levine
Eric J.R. Nichols

- The state healthcare fraud enforcement landscape
- How do state healthcare fraud enforcers coordinate with each other, and the federal government?
- What are the frequent areas of investigation and prosecution; why there is increased enforcement and what’s in store for the future?
- Effective representation during a healthcare fraud investigation: Practice pointers
- Hot topics and recent enforcement activities

BB. “Quality,” Concept or Practice: What It Means to Providers and the Government
Lewis Morris
Stephen E. Ronai
Sanford V. Teplitzky
Harvey M. Tettlebaum

- What does “quality” mean to primary and institutional providers
- Does the government pay for “quality”?
- Is there a market place for “quality”?
- Can the governing body of a healthcare organization monitor “quality”?
- Fairness in enforcement of “quality” standards

10:00–11:00 am

CC. Treating Mentally Ill and Substance Abuse Patients: Legal Issues and Practical Solutions (not repeated)
Barbara A. Weiner

This session will deal with the practical problems of treating persons who suffer from mental illness or are substance abusers in the both the hospital and outpatient setting. Topics covered include:

- Obtaining treatment for people who don’t want it
- Civil commitment and alternatives
- Confidentiality laws
- Rights of adolescents
- Duty to warn

For the latest updates go to www.healthlawyers.org/annual
Problems in the emergency room

Guardianship

**DD. What Do Healthcare Lawyers Need to Know about E-Discovery?**

*Janet H. Kaucon*

*Steven M. Puisis*

- Did you know that the duty to preserve e-data can be triggered even before a lawsuit is filed?
- Lessons learned from the *Qualcomm* case where significant sanctions against corporate counsel and outside counsel are at issue
- The impact of emerging technologies on e-discovery obligations
- The latest trends in e-discovery law
- How to help avoid sanctions and incorporate best practices

**EE. Gainsharing: Where We Have Been and Where We May Be Going**

*Catherine Martin*

*Donald H. Romano*

- The history of gainsharing
- Laws implicated by gainsharing and the existing statutory impediments to gainsharing arrangements
- Office of Inspector General’s analysis of gainsharing arrangements and approval of specific gainsharing programs
- CMS’ current approach to quality of care based initiatives, including current and past demonstrations
- Current CMS proposals that could impact the future of gainsharing, including the most recent solicitation of comments concerning an exception to the physician self-referral law for gainsharing

**FF. Apologies and Medical Errors**

*Rebecca A. Havlisch*

*Michael A. Morse*

- Governing federal statues and regulations
- The current status of state mandatory reporting statutes
- Mandatory reporting requirements of the Joint Commission and other accreditation organizations
- Privileges and protections for mandated reporting
- Administrative, Civil and Criminal Sanctions for Failure to Comply with Mandatory Reporting Statutes
- Whistleblower protections for those complying with mandatory reporting obligations
- Strategies for developing compliance plans to account for mandatory reporting obligations
- State apology laws and their impact on litigation


**GG. Update on Long Term Care Issues: The Key Legislative, Regulatory and Business Trends**

*(not repeated)*

*Barbara L. Miltenberger*

*Christopher C. Puri*

- Review recent business trends, such as:
  - Public and government scrutiny of nursing home quality and transactions
  - Arbitration issues in long term care and post acute care industries
- Case law update on:
  - Survey and enforcement
  - False Claims issues
  - Residents rights
  - Reimbursement
  - Civil litigation
- Legislative and regulatory update:
  - Trends in corporate compliance
  - Medicare Part D

**HH. Globalization of Healthcare: Pitfalls and Opportunities**

*(not repeated)*

*Nancy E. Forbes*

*Jan E. Murray*

- The range of global projects undertaken by academic medical centers
- The legal challenges posed by these projects and consider how to properly structure projects to reduce risk

**JJ. Under the Microscope: Lessons Learned about Deferred Prosecution Agreements and Operating under the Scrutiny of a Federal Monitor**

*David E. Matyas*

*Bradley J. Tandy*

*Lisa D. Taylor*

- Overview on deferred prosecution and non-prosecution agreements and their use in the health and life sciences industry
- The role of a monitor from the perspective of both a company being monitored and a monitor
- Reassessing legal and compliance programs when subject to a DPA
- Similarities and differences between a monitor under a DPA and an IRO under a CIA
- Transparency and future public disclosures of confidential corporate information
- Monitors and the attorney client privilege

**N. Off-Label Use of Drugs and Devices** (repeat)

**R. Legal Ethics and the Effective Representation of Healthcare Clients in ADR Processes** (repeat)
C. Joint Venture, Provider-Based and Under
Arrangements – What Can and Cannot Be Done in
Providing Medicare Services (repeat)
D. Healthcare and Private Equity (repeat)

T. Boomer Care: Healthcare, Telemedicine and Aging
(repeat)

12:15 –1:45 pm
Lunch on your own or attend one of the following
Practice Group Lunches (see pages 21-25 for the
luncheon schedule and list of topics, additional fee;
limited attendance; pre-registration required; see pages
45-46)
- Fraud and Abuse, Self-Referrals, and False Claims and
  Physician Organizations (joint luncheon) – Sponsored by
  HealthCare Appraisers, Inc.
- Life Sciences – Sponsored by Deloitte Financial Advisory
  Services LLP
- Long Term Care – Sponsored by LTCQ, Inc. and Zimmet
  Healthcare Services Group, Inc.
- Regulation, Accreditation, and Payment and Hospitals
  and Health Systems (joint luncheon) – Sponsored by
  Deloitte Financial Advisory Services LLP

1:45-8:00 pm
Free Time to Enjoy San Francisco
(See pages 39-41 for information on things to do in San
Francisco)

Wednesday, July 2, 2008
7:00 am-3:40 pm
Registration and Information

7:00-8:30 am
Breakfast Sponsored by Wellspring Partners, A Huron
Consulting Group Practice
(attendees, faculty and registered adult, teen and youth
guests welcome)

7:00-7:50 am
Networking Discussion Group Breakfasts
(See page 25 for discussion topics)

CONCURRENT SESSIONS
8:00-9:30 am Extended Sessions
W. Hot Issues in Clinical Trials (repeat)
X. Adverse Events and Recalls: Provider and
Manufacturer Perspectives (repeat)

Y. Antitrust Enforcement Update (repeat)
Z. Developments in the Stark Law: Insights,
Illustrations and Illusions (repeat)

AA. The State Enforcers are Coming! Trends in State
Fraud Enforcement Actions (repeat)

BB. “Quality,” Concept or Practice: What It Means to
Providers and the Government (repeat)

9:45-10:45 am
KK. Recent Developments in Fiduciary Duty, Benefit
Claims Litigation and ERISA Preemption
(not repeated)
T. David Cowart
W. Mark Gavre
Getting your hospital paid by an ERISA plan
Benefit decisions by “conflicted” fiduciaries
The aggravating power of ERISA preemption
Should your hospital provide medical care for your
health plan?
Can a state regulate reimbursement claims?
How to buy benefits nightmares

LL. Legal Ethics and Cyberethics: The Evolution of Legal
Ethical Behavior in Cyberspace
Gordon J. Apple
“In civilized life, law floats on a sea of ethics” Chief
Justice Earl Warren: The transition to a “flat”
interconnected 24/7 world has fundamentally altered
the ethical waters for lawyers and their clients; the
question is whether we will sink, float or swim?
Historical perspective – medical and legal ethics before
the information age
The information age – a definition of cyberspace
The information age – a definition of cyberethics
Why we should care – a review of ethical and unethical
behavior in cyberspace a.k.a. what happens when Mr.
Murphy meets Mr. Gates
Cyberethics for healthcare – developing a working
definition of cyberethics beyond HIPAA for healthcare
lawyers and their clients
Beware of sleeper waves – promoting ethical behavior in
HIT and cyberspace
Take home lessons – “If the world was perfect, it
wouldn’t be” Yogi Berra

MM. Representing Physician-Owned Ambulatory Surgery
Centers in Formation and Dealing Issues Affecting
Ownership
Scott Becker
Maintaining safe harbor compliance
Evolving OIG views on surgery centers
Working with out of network patients
Will self-referral issues at state level harm ASCs

For the latest updates go to www.healthlawyers.org/annual
- High deductible plans
- What reimbursement changes mean for ASCs

NN. Obligations and Opportunities – Maximizing the Value of Your IRO
Felicia E. Heimer
M. Timothy Renjilian
Heidi A. Sorensen
- Understanding the role of the IRO (especially the dual responsibilities to OIG and provider)
- Deciding when to engage the IRO, issues to consider in choosing the IRO and negotiating the IRO engagement letter
- Benefits and implications of involving the IRO in CIA negotiations
- OIG independence requirements (and implications of involving the IRO in CIA negotiations or CIA implementation tasks)
- Managing the IRO relationship: Practical tips for controlling costs of the IRO reviews, communications, getting maximum value from the IRO engagement and coping with OIG deadlines

E. Dealing with Income Tax Uncertainties – The Realities and Consequences of FIN 48 (repeat)

J. Mergers: Antitrust Issues for Hospitals and Health Plans (repeat)

F. Exposing and Examining Vendor Relationships (repeat)

11:00 am-12:00 noon
OO. Internal Compliance and Reimbursement Auditing: A How to Guide (not repeated)
Kenneth R. Schwartz
Marc N. Zimet
- Understanding when an audit is warranted
- Creating “issue-specific” audit tools
- Identifying the claims “universe” and choosing appropriate samples using OIG’s RATS-STATS statistical software
- Analyzing audit findings: Quantifying the qualitative
- Benchmarking performance
- Learning to discredit the opposition’s findings

L. Geometry of Payors, Plans and Provider Relations: Litigation and Contracting Issues (repeat)

O. Recent Developments in Labor and Employment Law and an Update on Union Activity and Tactics Impacting Healthcare Employers (repeat)

V. Planning for the New 990 – The Hour is Now! (repeat)

DD. What Do Healthcare Lawyers Need to Know about E-Discovery? (repeat)

FF. Apologies and Medical Errors (repeat)

JJ. Under the Microscope: Lessons Learned about Deferred Prosecution Agreements and Operating under the Scrutiny of a Federal Monitor (repeat)

12:00 noon-1:20 pm
Lunch on your own or attend one of the following Practice Group Lunches (see pages 21-25 for the luncheon schedule and list of topics, additional fee; limited attendance; pre-registration required; see pages 45-46)
- Business Law and Governance
- HMOs and Health Plans

CONCURRENT SESSIONS
1:30-2:30 pm
G. The Great Divide: Bridging the Gap When Treating a Linguistically Diverse Population (repeat)

K. Implementing Electronic Health Records and Health Information Exchange (repeat)

M. Non Physician Practitioners (“NPPs”): A Primer on the Legal Issues Affecting a Growing Segment of the Healthcare Delivery Workforce (repeat)

S. Pay for Performance: Analysis of Payor and Provider Perspectives (repeat)

2:40-3:40 pm
EE. Gainsharing: Where We Have Been and Where We May Be Going (repeat)

LL. Legal Ethics and Cyberethics: The Evolution of Legal Ethical Behavior in Cyberspace (repeat)

MM. Representing Physician-Owned Ambulatory Surgery Centers in Formation and Dealing Issues Affecting Ownership (repeat)

NN. Obligations and Opportunities – Maximizing the Value of Your IRO (repeat)

ADJOURNMENT
Sessions at the Annual Meeting address a broad range of legal issues. The following list of sessions by topic area is provided to assist attendees in identifying the sessions that will be of the most interest to them.

### ALTERNATIVE DISPUTE RESOLUTION
- **R.** Legal Ethics and the Effective Representation of Healthcare Clients in ADR Processes

### ANTITRUST
- **J.** Mergers: Antitrust Issues for Hospitals and Health Plans
- **Y.** Antitrust Enforcement Update

### DIVERSITY
- **P.** Race and Ethnicity in US Medicine and the Intersection with Advancements in Personalized Medicine

### FRAUD AND ABUSE
- **B.** Legal Ethics: The Government’s Interest in Investigating In-House Counsel and Compliance Officers
- **Z.** Developments in the Stark Law: Insights, Illustrations and Illusions
- **AA.** The State Enforcers are Coming! Trends in State Fraud Enforcement Actions
- **EE.** Gainsharing: Where We Have Been and Where We May Be Going
- **NN.** Obligations and Opportunities – Maximizing the Value of Your IRO

### HEALTH INFORMATION AND TECHNOLOGY
- **A.** Sharing Biomedical Research Data using a Federated Architecture for Health Information Exchange: the cancer Biomedical Informatics Grid (caBIG) Program
- **K.** Implementing Electronic Health Records and Health Information Exchange
- **T.** Boomer Care: Healthcare, Telemedicine and Aging
- **DD.** What Do Healthcare Lawyers Need to Know about E-Discovery?
- **LL.** Legal Ethics and Cyberethics: The Evolution of Legal Ethical Behavior in Cyberspace

### HEALTHCARE LIABILITY AND LITIGATION
- **X.** Adverse Events and Recalls: Provider and Manufacturer Perspectives
- **FF.** Apologies and Medical Errors

### HEALTHCARE TRANSACTIONS
- **D.** Healthcare and Private Equity
- **H.** Sale of a Distressed Healthcare Organization
- **EE.** Gainsharing: Where We Have Been and Where We May Be Going

### HMOS AND HEALTH PLANS
- **J.** Mergers: Antitrust Issues for Hospitals and Health Plans
- **L.** Geometry of Payors, Plans and Provider Relations: Litigation and Contracting Issues
- **S.** Pay for Performance: Analysis of Payor and Provider Perspectives
- **KK.** Recent Developments in Fiduciary Duty, Benefit Claims Litigation and ERISA Preemption

### HOSPITALS AND HEALTH SYSTEMS
- **G.** The Great Divide: Bridging the Gap when Treating a Linguistically Diverse Population
- **J.** Mergers: Antitrust Issues for Hospitals and Health Plans
- **CC.** Treating Mentally Ill and Substance Abuse Patients: Legal Issues and Practical Solutions

### LABOR AND EMPLOYMENT
- **O.** Recent Developments in Labor and Employment Law and an Update on Union Activity and Tactics Impacting Healthcare Employers

### LEGAL ETHICS
- **B.** Legal Ethics: The Government’s Interest in Investigating In-House Counsel and Compliance Officers
- **R.** Legal Ethics and the Effective Representation of Healthcare Clients in ADR Processes
- **LL.** Legal Ethics and Cyberethics: The Evolution of Legal Ethical Behavior in Cyberspace

### LIFE SCIENCES
- **F.** Exposing and Examining Vendor Relationships
- **N.** Off-Label Use of Drugs and Devices
- **W.** Hot Issues in Clinical Trials
- **X.** Adverse Events and Recalls: Provider and Manufacturer Perspectives
- **DD.** What Do Healthcare Lawyers Need to Know about E-Discovery?
- **JJ.** Under the Microscope: Lessons Learned about Deferred Prosecution Agreements and Operating under the Scrutiny of a Federal Monitor

### LONG TERM CARE
- **T.** Boomer Care: Healthcare, Telemedicine and Aging
- **GG.** Update on Long Term Care Issues: The Key Legislative, Regulatory and Business Trends

For the latest updates go to www.healthlawyers.org/annual
PHYSICIANS AND PHYSICIAN ORGANIZATIONS
F. Exposing and Examining Vendor Relationships
M. Non Physician Practitioners (“NPPs”): A Primer on the Legal Issues Affecting a Growing Segment of the Healthcare Delivery Workforce
MM. Representing Physician-Owned Ambulatory Surgery Centers in Formation and Dealing Issues Affecting Ownership

PUBLIC INTEREST
P. Race and Ethnicity in US Medicine and the Intersection with Advancements in Personalized Medicine
BB. “Quality,” Concept or Practice: What It Means to Providers and the Government

REGULATION, ACCREDITATION AND PAYMENT
C. Joint Venture, Provider-Based and Under Arrangements – What Can and Cannot Be Done in Providing Medicare Services
N. Off-Label Use of Drugs and Devices
Q. Walking through Fire without Getting Burned: Navigating Provider Enrollment, NPIs and 855 Forms to get Paid
OO. Internal Compliance and Reimbursement Auditing: A How to Guide

TAX
E. Dealing with Income Tax Uncertainties – The Realities and Consequences of FIN 48
V. Planning for the New 990 – The Hour is Now!

TEACHING HOSPITALS AND ACADEMIC MEDICAL CENTERS
W. Hot Issues in Clinical Trials
HH. Globalization of Healthcare: Pitfalls and Opportunities

Social Events

Throughout the Annual Meeting, numerous social events will provide attendees with many opportunities to meet and network with other attorneys and health professionals from around the country as well as to enjoy some of what makes San Francisco so great. Adult, teen and youth guests are also welcome to participate in the variety of daily activities that have been planned. For details and information on how to register, see the guest activities listing on pages 19-20.

Welcome Reception
Sponsored by LECG
Sunday, June 29 5:00-6:30 pm
Join AHLA as we welcome members to San Francisco and kick off the Annual Meeting. Attendees, faculty and registered adult, teen and youth guests are welcome to attend.

Exercise Classes
Sponsored by Deloitte Financial Advisory Services LLP
Monday, June 30 6:30-7:30 am
Start your day off with an early morning fitness class. This year AHLA will offer two different classes. Choose from yoga and cardio tai boxing. Both classes will have limited attendance. All participants will receive a complimentary t-shirt. Please sign up on page 46 to ensure you will have a place in the class you wish to take and note your t-shirt size.

Breakfasts
Monday, June 30 7:00-9:00 am
Tuesday, July 1 7:00-8:45 am
Sponsored by Wellspring Partners, A Huron Consulting Group Practice

Wednesday, July 2 7:00-8:30 am
Sponsored by Wellspring Partners, A Huron Consulting Group Practice

Off-Property Reception at San Francisco City Hall
Sponsored by AHLA’s Member Law Firms and Organizations
Monday, June 30 6:30-9:30 pm
We invite you to join AHLA at the elegantly restored historic landmark, San Francisco City Hall. It is a fabulous showcase with rich history and rooms like no other venue in San Francisco. City Hall is a destination and tourist attraction known world-wide. The Beaux Arts symbol of civic pride originally opened in 1915. It reopened in January 1999 after a $300 million seismic retrofitting and remodeling. Its gold dome exceeds that of the United States Capitol by 20 feet.

The Monday night reception at the Annual Meeting is an important annual social event and this year will include the opportunity for attendees to sample a variety of wines from Dry Creek Valley. There will also be a special activity and buffet for children. As always, the reception will provide the perfect setting for AHLA members and their guests to gather as a community to enjoy each other’s company.

All attendees, faculty, and registered adult, teen and youth guests are welcome to attend. Transportation will be provided between the Marriott and City Hall. Dinner will be provided. Dress for the evening will be business casual. Individual tickets may also be purchased for this event.
San Francisco

AHLA would like to thank the following law firms and organizations who are sponsoring this event:

- Arent Fox LLP
- Baker Donelson Bearman Caldwell & Berkowitz PC
- Baker Hostetler
- Bass Berry & Sims PLC
- Coppersmith Gordon Schermer & Brockelman PLC
- Davis Wright Tremaine LLP
- Drinker Biddle & Reath LLP
- Epstein Becker & Green PC
- Foley & Lardner LLP
- Hall Render Killian Heath & Lyman PC
- Hanson Bridgett Marcus Vlahos & Rudy LLP
- Hooper Lundy & Bookman, Inc.
- Jones Day
- Kelly Law Firm PC
- King & Spalding LLP
- Lash & Goldberg LLP
- Latham & Watkins LLP
- Locke Lord Bissell & Liddell LLP
- Manatt Phelps & Phillips LLP
- McDermott Will & Emery LLP
- McDonough Holland & Allen PC
- McKenna Long & Aldridge LLP
- Murphy Austin Adams Schoenfeld LLP
- Nossaman Guthner Knox & Elliott LLP
- O’Melveny & Meyers LLP
- OBER|KALER
- Phelps Dunbar LLP
- Post & Schell PC
- Powers Pyles Sutter & Verville PC
- Reed Smith LLP
- Ropes & Gray LLP
- Schottenstein Zox & Dunn Co. LPA
- Sonnenschein Nath & Rosenthal LLP
- Smith Moore LLP
- Tucker Arensberg PC
- Tufts Health Plan
- Winston & Strawn LLP

Sponsorship of the Monday evening off-property reception is one of the few opportunities that AHLA extends to law firms to sponsor events at AHLA programs. Sponsorship of this event is open to all AHLA members. Anyone interested in participating as one of the reception sponsors should contact Valerie Eshleman at veshleman@healthlawyers.org.

Reception Featuring The Glide Ensemble
Sponsored by Navigant Consulting
Tuesday, July 1  8:00-11:00 pm

The 100+ member Glide Ensemble takes Sunday Celebrations to another level. Clapping, swaying, and blasting out the spirit of empowerment, the choir embodies Glide’s infectious message of diversity, acceptance, and unconditional love. Led by director John F. Turk Jr., the Glide Ensemble shakes the walls and raises spirits. Whether they are singing jazz, blues, spirituals or gospel, the Ensemble resonates with the jubilant sounds of transformation. The Glide Ensemble was featured in the 2006 film The Pursuit of Happyness and appeared on Late Night With Conan O’Brien when the show originated from San Francisco for one week last year.

The Glide Ensemble will perform for AHLA attendees at the Marriott. You do not want to miss this event. All attendees, faculty and registered adult, teen and youth guests are welcome. Individual tickets may also be purchased for this event.

The reception will start with drinks, light hors d’oeuvres and dessert at 8:00 pm. The Glide Ensemble will take the stage at 9:00 pm and perform a one-hour show. Following the performance, please stay and continue to network and enjoy dessert and drinks.

Commitment to Diversity

Race and Ethnicity in US Medicine and the Intersection with Advancements in Personalized Medicine
Monday, June 30  4:30 – 5:30 pm

Faculty: Teresa P.M. Kelton, Corrine P. Parver, Myra C. Selby

RED Reception
Monday, June 30  5:30 – 6:30 pm

AHLA’s Advisory Council on Racial and Ethnic Diversity and the Minority Corporate Counsel Association are pleased to be hosting the annual Racial and Ethnic Diversity (RED) Reception. (please see p. 25 for more information)

Advisory Council Co-Chairs: David E. Matyas and Myra C. Selby

Networking Breakfast
Tuesday, July 1  7:00 – 8:00 am

Women of Color in Law Firms and Issues of Advancement in Corporate Law Departments

Moderators: Almeta Cooper, OSU Medical Center; Veta Richardson, Minority Corporate Counsel Association; Kim Boyle, Phelps Dunbar; and Janet Kwuon, Reed Smith
The Adult Guest registration fee is $240 and the package includes the activities listed below. The Teen Guest registration is for guests 13-18 years old, the fee is $150 and the package includes the activities listed below. The Youth Guest registration is for guests ages 4-12 years old, the fee is $125 and includes the activities listed below. Tickets for some events can be purchased separately. Please use the form on pages 45-46 to register.

Welcome Reception
Sponsored by LECG
Sunday, June 29 5:00-6:30 pm
All registered adult, teen and youth guests are welcome to attend.

Exercise Classes
Sponsored by Deloitte Financial Advisory Services LLP
Monday, June 30 6:30-7:30 am
Start your day off with an early morning exercise class. This year AHLA will offer two different classes. Choose from yoga and cardio tai boxing class. Both classes will have limited attendance. All participants will receive a complimentary t-shirt. Please sign up on pages 45-46 to ensure you will have a place in the class you wish to take and note your t-shirt size.

Breakfasts
Monday, June 30 7:00-9:00 am
Tuesday, July 1 7:00-8:45 am
Sponsored by Wellspring Partners, A Huron Consulting Group Practice
Wednesday, July 2 7:00-8:30 am
Sponsored by Wellspring Partners, A Huron Consulting Group Practice

Reception Featuring The Glide Ensemble
Sponsored by Navigant Consulting
Tuesday, July 1 8:00-11:00 pm
The 100+ member Glide Ensemble takes Sunday Celebrations to another level. Clapping, swaying, and blasting out the spirit of empowerment, the choir embodies Glide's infectious message of diversity, acceptance, and unconditional love. Led by director John F. Turk Jr., the Glide Ensemble shakes the walls and raises spirits. Whether they are singing jazz, blues, spirituals or gospel, the Ensemble resonates with the jubilant sounds of transformation. The Glide Ensemble was featured in the 2006 film The Pursuit of Happyness and appeared on Late Night With Conan O’Brien when the show originated from San Francisco for one week last year. The Glide Ensemble will perform for AHLA attendees at the Marriott. You do not want to miss this event. All attendees, faculty and registered adult, teen and youth guests are welcome. Individual tickets may also be purchased for this event.

The reception will start with drinks, light hors d’oeuvres and dessert at 8:00 pm. The Glide Ensemble will take the stage at 9:00 pm and perform a one-hour show. Following the performance, please stay and continue to network and enjoy dessert and drinks.

Family Registration Package
For those who are attending the Annual Meeting and bringing multiple family members or guests to all events, the Family Registration Package is designed for you. The package price includes one registration to the Annual meeting, one adult guest fee and two or more teen and/or youth fees. Sign up for the Family Registration Package on pages 45-46.
Practice Group Luncheons

Sunday, June 29, 2008 12:10-1:20 pm

In-House Counsel
Sponsored by MediTract, Inc.

About the Practice Group
The In-House Counsel Practice Group provides a forum for attorneys employed in the healthcare industry and those who work with them and provide services to them to exchange information. The Practice Group addresses the day-to-day practical legal issues arising from the interpretation and application of law and regulations to the operations of healthcare providers, payors, regulators, manufacturers, and suppliers. The Practice Group presents summaries and brief analyses of forms, models, approaches, structures, and legal analyses relevant to the successful operation of an in-house legal service.

About the Luncheon
Don’t miss this spectacular luncheon! You will be amazed by the creative video highlighting the activities of the Practice Group over the last year. You will also be entertained by real-life, too-weird-to-be-true stories told by fellow health law attorneys competing for the Ninth Annual Golden Ferret Award. As you listen to your colleagues recounting their strangest work-related escapades, you will gain a new appreciation for your own practice environment. The coveted Golden Ferret Award will be presented to the luncheon participant who tells the most entertaining and outrageous true-life anecdote from their in-house practice. The winner will also receive a free registration to next year’s In-House Counsel Program.

Monday, June 30, 2008 12:30-1:45 pm

Antitrust
Sponsored by NERA Economic Consulting

About the Practice Group
The Antitrust Practice Group addresses public and private enforcement activity and competition policy affecting all sectors of the healthcare industry, including healthcare providers, health insurers, and medical device and pharmaceutical companies. The Practice Group also maintains a listserv, publishes Member Briefings, and sponsors teleconferences and seminars.

About the Luncheon
Title: Assessing Market Power in Healthcare Markets: Developments in Private Litigation and Government Enforcement

Description:
Recent court decisions and enforcement actions have raised questions about how and whether conventional approaches to market power can and should be applied to healthcare markets. These are critical issues for outside and in-house counsel, and the questions that our experts will discuss include:

- Key developments in treatment of market power evidence in private antitrust litigation...and what makes healthcare markets different?
- Use of pricing data or competitive effects evidence in light of FTC v. Evanston Northwestern.
- The Daubert doctrine and the need for reliable economic evidence.
- How these recent developments affect counseling on issues related to pricing, contracting strategies, and acquisition opportunities.

Presenters:
Lawrence Wu, Esq.
Senior Vice President, National Economic Research Associates, Inc., San Francisco, CA

Michael G. Cowie, Esq.
Howrey Simon Arnold & White LLP, Washington, DC

Health Information and Technology and Teaching Hospitals and Academic Medical Centers
(joint luncheon)
Sponsored by GE Healthcare

About the Practice Groups
The Health Information and Technology Practice Group provides a forum for members to exchange information and become educated about legal issues arising from the use of information and communications technology in healthcare, including issues related to the acquisition and operation of health information systems and networks, electronic medical records, telemedicine, electronic prescribing, Internet and email communications, operation of websites, expert diagnostic systems, clinical data repositories and master patient indexes, confidentiality and security, electronic signatures, and ownership of healthcare data.

The Teaching Hospitals and Academic Medical Centers Practice Group provides a forum for attorneys who are employed by and/or service TH/AMCs in the healthcare industry. The Practice Group addresses the practical legal issues arising from the interpretation and application of law and regulations to the operations of healthcare providers, payors, regulators, and suppliers as they affect TH/AMCs. The Practice Group presents summaries and brief analyses of forms, models, approaches, structures, and legal analyses relevant to the successful operation of an in-house legal service for a TH/AMC as well as those attorneys who service a TH/AMC.

About the Luncheon
Title: Medicare 3.0

Description:
In August 2006, President Bush signed an Executive Order to help make America’s healthcare system more transparent. The President’s Order has four cornerstones: advancing interoperable health information technology (HIT); measuring and publishing quality information to enable consumers to make
better decisions about their care; measuring and publishing price information to give consumers information they need to make decisions on purchasing healthcare; and promoting incentives for quality and efficiency of care.

CMS is working with the Health and Human Services Department to identify and encourage standards that lower barriers to HIT adoption and interoperability. At Secretary Leavitt’s direction, CMS is implementing a five-year demonstration project that will provide financial incentives to small- and medium-sized physician primary care practices that use electronic health records (EHRs) to improve the quality of care. By revolutionizing the way healthcare data is stored and managed, the EHR project is intended to help transform the way medicine is practiced and delivered, leading to improved health outcomes and greater patient satisfaction. This demonstration will be implemented in 12 communities across the country that are not already part of an ongoing CMS demonstration.

**Presenter:**
**David Sayen**  
Regional Administrator of the Centers for Medicare and Medicaid Services, Region IX, San Francisco, CA

**Healthcare Liability and Litigation**  
*Sponsored by IE Discovery, Inc.*

**About the Practice Group**  
The Healthcare Liability and Litigation Practice Group addresses issues that encompass all areas of potential liability that affect healthcare providers, suppliers, and manufacturers, and keeps its membership apprised of developments in the litigation and trial of healthcare disputes involving hospitals, payors, integrated delivery systems, and individual physicians, as well as manufacturers of pharmaceuticals, medical devices, and diagnostics.

**About the Luncheon**  
**Title:** False Claims Act Update

**Description:**  
The Healthcare Liability and Litigation Practice Group luncheon will feature a leading expert on the False Claims Act, who will discuss what recent efforts in Congress to dramatically expand the reach of the FCA could mean for the healthcare industry. This discussion will focus on:

- The substance of the proposed amendments;
- The forces behind efforts to expand the FCA;
- The broader liability and litigation issues raised when false claims cases span musicals, consumer protection, and RICO suits; and
- An interactive discussion on ways to serve clients and constituents well in light of these new developments.

**Presenter:**  
**John T. Boese, Esq.**  
Fried Frank Harris Shriver & Jacobson LLP, Washington, DC

**Labor and Employment and Medical Staff, Credentialing, and Peer Review** *(joint luncheon)*

**About the Practice Groups**
The Labor and Employment Practice Group addresses industry concerns related to healthcare employment law, employment discrimination, immigration, union-management disputes and legal matters, NLRB law, alternative dispute resolution in labor and employment, OSHA enforcement, workers’ compensation, and other labor and employment issues as they relate to employers in the healthcare and life science industries, including all healthcare providers, facilities, payors, suppliers, and manufacturers.

The Medical Staff, Credentialing, and Peer Review Practice Group provides a forum for those who represent and advise the individual healthcare professional, the collective medical or professional staff, and/or the healthcare entity with issues regarding the organization and operations of medical and professional staffs in healthcare entities and organizations, including but not limited to: the medical staff bylaws and rules; performance of medical staff responsibilities; appointments and credentialing; dealing with disruptive or impaired healthcare professionals; conducting peer review and quality assurance; taking corrective action; providing fair hearings for medical and allied health professional staffs; peer review communications and records confidentiality; National Practitioner Data Bank querying and reporting; peer review immunities; the effect of hospital business arrangements [e.g., exclusive contracts, mergers, acquisitions] upon medical staff membership and privileges; compliance with regulatory and accreditation requirements pertaining to medical staff organizations; and the wide variety of litigation that may arise out of these activities.

**About the Luncheon**
**Title:** Breaking Down the Wall: Erosion of Peer Review Confidentiality in Civil Rights Litigation

**Description:**
This presentation will address the following topics:

- Survey of recent federal opinions;
- Access to peer review records regarding Plaintiff;
- Access to records regarding other physicians; and
- Can the damage be limited?

**Presenter:**
**Maria B. Abrahamsen, Esq.**  
Dykema Gossett PLLC, Bloomfield Hills, MI

**Tax and Finance**

**About the Practice Group**
The Tax and Finance Practice Group addresses issues related to IRS audits and rulings, tax-exempt status, intermediate sanctions, state regulation of nonprofit transactions and operations, charitable trusts, tax credits, bond financing, physician recruitment incentives, physician and executive compensation, fair market value, joint ventures with nonprofits, IRS disclosure requirements, property tax, sales and use tax, fundraising, and other issues faced by nonprofit and for-profit attorneys.

### Networking Opportunities

For the latest updates go to www.healthlawyers.org/annual
About the Luncheon

Title: Current Issues Impacting Exempt Healthcare Organizations

Description:
The Tax and Finance Practice Group’s luncheon program will feature remarks from Mr. Steven Grodnitzky from the Internal Revenue Service’s National Office in Washington, D.C. Mr. Grodnitzky is the Manager of the Exempt Organization Division’s Technical Group 1, which is the group within the IRS’s National Office that focuses on tax-exempt healthcare matters. Mr. Grodnitzky will address current issues impacting exempt healthcare organizations, and there will be a question and answer session after Mr. Grodnitzky’s remarks.

Presenter:
Steven Grodnitzky, JD, LLM
Manager, EO Technical Group 1, Rulings and Agreements, TEGE, Internal Revenue Service, Washington, DC

Tuesday, July 1, 2008 12:15-1:45 pm
Fraud and Abuse, Self-Referrals, and False Claims and Physician Organizations (joint luncheon)
Sponsored by HealthCare Appraisers, Inc.

About the Practice Groups

The Fraud and Abuse, Self-Referrals, and False Claims Practice Group provides issue summaries and brief analysis of relevant judicial, administrative, and settlement decisions as well as regulatory developments regarding enforcement efforts and compliance responses; provides a resource to members facing enforcement initiatives and/or designing compliance strategies. The Physician Organizations Practice Group addresses issues encountered in physician-hospital joint ventures and contractual arrangements; credentialing practices; physician group practice structures; compensation methodologies; and the current professional liability insurance crisis.

About the Luncheon

Title: Enforcement in the Health Industry: The Government’s Perspective on What’s to Come

Description:
Assistant U.S. Attorney and Criminal Health Care Fraud Coordinator Consuelo Woodhead, from the U.S. Attorney’s Office in Los Angeles, will offer a government perspective on upcoming enforcement initiatives in the health industry. Ms. Woodhead leads the healthcare fraud efforts for the largest U.S. Attorney’s Office in the country and will discuss important areas of enforcement focus in the provider, payor, device, and pharma sectors.

Presenter:
Consuelo Woodhead, Esq.
Assistant U.S. Attorney and Criminal Health Care Fraud Coordinator, U.S. Attorney’s Office, Los Angeles, CA

Life Sciences
Sponsored by Deloitte Financial Advisory Services LLP

About the Practice Group

The Life Sciences Practice Group provides educational and informational services and resources to in-house attorneys; outside counsel; government attorneys; compliance officers; finance and reimbursement executives, FDA, research, clinical trials, and regulatory affairs professionals; and consultants who practice in the traditional life sciences field with respect to issues involving pharmaceutical manufacturers, medical device manufacturers, biotechnology companies, research, and site management organizations, manufacturing and supplier vendors, prescription drug plans, wholesale distributors, retail and specialty pharmacies, pharmacy benefit managers, and the financial services firms that invest in these entities.

About the Luncheon

Title: The California Experiment: Stem Cell Science and Public Policy

Description:
Whether viewed from a scientific, political or health policy perspective, the implications of Prop. 71, California’s $3-billion voter initiative to fund stem cell research, are profound and far-reaching. Dr. David Gollaher will present California’s bold new chapter in the history of life sciences and assess the prospects for future medical and policy advances in stem cell research.

Presenter:
David L. Gollaher, PhD
President and Chief Executive Officer, California Healthcare Institute, La Jolla, CA

Long Term Care
Sponsored by LTCQ, Inc. and Zimmet Healthcare Services Group LLC

About the Practice Group

The Long Term Care Practice Group provides a forum for attorneys who represent providers across the entire spectrum of long term care services including skilled nursing facilities, assisted living, senior housing, home health, hospice, and long term care pharmacy; follows and addresses developments in the long term care segment of the healthcare industry including legal trends, regulatory policy, and operational and transactional issues; attempts to provide practical analysis of these legal and business trends by producing summaries and brief analyses of forms, models, approaches, structures, and legal analyses relevant to the providers of long term care services; the goal is to keep the members informed of the most up-to-date and relevant case law, legislative initiatives, and important trends in the industry.

About the Luncheon

Title: Understanding Survey and Quality Data: National Trends and Appropriate Responses

Description:
Publicly available Survey and Certification data along with CMS’ Quality Measures can create an accurate profile of facility...
risk management issues and identify quality of care priorities. These same datasets can also distract or mislead, yielding unjust conclusions by the public, policy makers, and patient advocates. Our speaker for this session will be reviewing and discussing some of the CMS datasets. The focus of the discussion will be to evaluate differences in performance by facility ownership type and to assist in interpreting and critically responding to the use of public data that purports to explain outcomes. Case examples will illuminate the extent of survey bias and the impact of care mix on reported care outcomes.

Presenter:
Steven Littlehale, MS, APRN, BC
Executive Vice President/Chief Clinical Officer, LTCQ, Inc., Lexington, MA

Regulation, Accreditation, and Payment and Hospitals and Health Systems (joint luncheon)
Sponsored by Deloitte Financial Advisory Services LLP

About the Practice Groups
The Regulation, Accreditation, and Payment Practice Group addresses issues related to reimbursement and coverage, including Medicare and other government payor laws, regulations, and instructions, as well as issues related to healthcare organizational accreditation such as JCAHO and other accrediting entity standards.

The Hospitals and Health Systems Practice Group addresses the legal, financial, and operational issues raised by healthcare business strategies and transactions from the perspective of hospitals and health systems, including those involving other nonprofit, for-profit, public, and private hospitals and health systems, physicians and physician organizations, ancillary services providers, for-profit affiliates, financial institutions and authorities, pharmaceutical and medical products manufacturers and vendors, and managed care organizations.

About the Luncheon
Title: Hindsight is 20/20: Evaluating the 2008 Top Ten Health Law Predictions

Description:
This luncheon will feature a panel discussion on the status of AHLA’s January 2008 top ten law predictions on changes to the health law landscape, as well as commentary about the critical issues that few foresaw.

Presenters:
Marc D. Goldstone, Esq.
Vice President and Associate General Counsel, Community Health Systems Inc., Franklin, TN
William W. Horton, Esq.
Haskell Slaughter Young & Rediker LLC, Birmingham, AL
Joseph V. Truhe, Jr., Esq.
San Juan Capistrano, CA

Wednesday, July 2, 2008 12:00 noon-1:20 pm
Business Law and Governance

About the Practice Group
Welcome to the newest AHLA Practice Group! The Business Law and Governance Practice Group addresses the fundamentals of business law, as well as the financial, regulatory, and operational issues faced by for-profit and not-for-profit entities in the healthcare industry. The scope of topics includes mergers, acquisitions, joint ventures, management agreements, and professional services agreements involving healthcare organizations, business partners, providers, and vendors. Additionally, governance, debt and equity financing as well as securities law are addressed. The Practice Group also highlights select bankruptcy law matters and criminal law issues arising from the internal and external operations of the business entity.

About the Luncheon
Register for this inaugural luncheon and receive an automatic complimentary enrollment in the new Business Law and Governance Practice Group until December 31, 2008 (effective July 1, 2008)!

Title: The Trends and Current Environment for Mergers and Acquisitions in the Healthcare Sector

Description:
Carsten Beith, Cain Brothers Managing Director, and Reggie Hill, a partner with Waller Lansden Dortch & Davis LLP, will discuss trends and the current environment for mergers and acquisitions in certain sectors of the healthcare industry. The presentation will include an overview of healthcare mergers and acquisitions and a review of transaction activity. The status of financing transactions will be addressed. The speakers will also address the status of certain terms and provisions in transactions, such as material adverse change clauses, reasonable best efforts clauses, financing conditions, and remedies.

Presenters:
Carsten Beith, CPA, MBA
Managing Director, Cain Brothers, San Francisco, CA
J. Reginald Hill, Esq.
Waller Lansden Dortch & Davis LLP, Nashville, TN

HMOs and Health Plans

About the Practice Group
The HMOs and Health Plans Practice Group addresses all legal issues concerning health plans and insurers, including but not limited to plan operations and management, managed care, litigation, regulations, privacy, and security.

About the Luncheon
Title: “A Eulogy for R&C” or “Billed Charges are Irrelevant”

Description:
This presentation will cover the following topics:
- The history of R&C
- Decisional law relating to “reasonable charges”
How do providers set charges?
Who should pay “billed charges”? Payors, the uninsured, no one?
What role do regulators play? What role should they play?
Shouldn’t provider’s fees be transparent to patients or is transparency a one way street?
How should reasonableness of provider fees be measured?

**Presenter:**
Kenneth T. Bowden, II, Esq,
Senior Counsel, Legal and Public Affairs, CIGNA Corp.,
Hartford, CT

**New Member/First Time Attendee Reception**
Sponsored by Horne LLP
**Monday, June 30  5:30–6:30 pm**

If you have recently joined the American Health Lawyers Association, are attending your first Annual Meeting or have been a member of the Association for awhile and want to find out more about the benefits of membership, including what these Practice Groups are that you keep hearing about, plan now to attend this special reception. You’ll meet Practice Group leaders and Board members, make new friends and learn more about the Association at this informal reception. Afterwards, we hope you will join us for the reception at San Francisco City Hall. Please indicate on the registration form on pages 45-46 if you would like to attend. We hope to see you there.

**RED Reception ... Join Us!**
**Monday, June 30  5:30–6:30 pm**

AHLA’s Advisory Council on Racial and Ethnic Diversity will host its Racial and Ethnic Diversity (RED) Reception at this year’s Annual Meeting on Monday night, June 30 at 5:30 pm. Join us for another relaxing and informal meeting with colleagues and friends who not only share your interest in healthcare law and policy, but also your commitment to furthering the Association’s diversity efforts and initiatives. This year, we are honored to have this popular event co-sponsored by the Minority Corporate Counsel Association. Please indicate on the registration form on pages 45-46 if you would like to attend.

**Networking Discussion Groups**
These discussion groups are designed to give Annual Meeting attendees the opportunity to network with colleagues. Discussion topics will be determined by the interest of those who attend. The following groups will hold breakfast discussion meetings during the Annual Meeting:

- Full-Time/Adjunct Professors Networking Breakfast
- ADR Resolvers Networking Breakfast
- Author Breakfast – **Sponsored by LexisNexis**
- Solo Practitioners Networking Breakfast
- State and Local Hospital Association Networking Breakfast
- Women of Color in Law Firms and Issues of Advancement in Corporate Law Departments Networking Breakfast
  **Moderators:** Almeta Cooper, OSU Medical Center
  Veta Richardson, Minority Corporate Counsel Association
  Kim Boyle, Phelps Dunbar
  Janet Kwuon, Reed Smith
  Myra Selby, Ice Miller
- California State Discussion Group
  **Speaker:** Cindy Ehnes, Director of the California Department of Managed Healthcare
- Florida State Discussion Group
- Georgia State Discussion Group
- Louisiana/Tennessee/Mississippi States Discussion Group
  – **Sponsored by Horne LLP**
- Missouri State Discussion Group
- New York State Discussion Group
- Ohio State Discussion Group
- Children’s Hospital Affinity Group of In-House Counsel Practice Group Networking Breakfast
  **Discussion Topic:** Donation after Cardiac Death: A Pediatric Hospital’s Perspective.
- Emergency Medical Services/Medical Transportation Networking Breakfast Affinity Group of Hospitals and Health Systems Practice Group
- Fair Market Value Affinity Group of Hospitals and Health Systems Practice Group
  **Discussion Topic:** Recap and Discussion of Recent Fair Market Value Developments
- Health Information and Technology Practice Group – Affinity Groups Networking Breakfast:
  – Electronic Health Records
  – Emerging Uses of Health Information
  – Privacy and Security Compliance and Enforcement
  – Tech Licensing and Intellectual Property
  – Telemedicine and E-Health
- Life Sciences Practice Group – Affinity Groups Networking Breakfast:
  – Coverage, coding, payment, and pricing
  – FDA regulatory
  – Intellectual property
  – Research and development
  – State law
- Risk Management Affinity Group of Hospitals and Health Systems Practice Group Networking Breakfast

Please check the AHLA website or onsite in San Francisco for additional details and the meeting dates and times for these meetings.
### Saturday, June 28, 2008

<table>
<thead>
<tr>
<th>Time</th>
<th>Event</th>
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<tr>
<td>4:00–7:00 pm</td>
<td>Registration and Information</td>
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### Sunday, June 29, 2008

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<thead>
<tr>
<th>Time</th>
<th>Event</th>
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<tr>
<td>7:00 am–5:20 pm</td>
<td>Registration and Information</td>
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<tr>
<td>5:00–6:30 pm</td>
<td>Welcome Reception Sponsored by LECG</td>
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<td>(attendees, faculty and registered adults, teen and youth guests welcome)</td>
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### Monday, June 30, 2008

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<tr>
<th>Time</th>
<th>Event</th>
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<tr>
<td>6:30–7:30 am</td>
<td>Exercise Classes Sponsored by Deloitte Financial Advisory Services LLP</td>
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<td>(pre-registration required – see pages 45-46)</td>
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<tr>
<td>7:00 am–5:30 pm</td>
<td>Registration and Information</td>
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<tr>
<td>7:00–9:00 am</td>
<td>Continental Breakfast</td>
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<td>(attendees, faculty and registered adults, teen and youth guests welcome)</td>
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<td>8:30 am–12:30 pm</td>
<td>GENERAL SESSION</td>
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<td>Welcome and State of the Association</td>
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<td>Belmont, Hamme, Leibold</td>
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<td>Keynote Address</td>
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<td>9:45-10:30 am</td>
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<td>The Candidates’ Perspectives on Healthcare Reform Sponsored by FTI Healthcare</td>
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<td>Roosevelt, McCain Designee</td>
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<td>10:30 am-12:30 pm</td>
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<td>Year in Review</td>
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<td>Schermer, Schroder</td>
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<td>12:30–1:45 pm</td>
<td>Lunch on your own or attend one of the Practice Group Luncheons:</td>
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<tr>
<td></td>
<td>Antitrust Sponsored by NERA Economic Consulting, Health Information and Technology and Teaching Hospitals and Academic Medical Centers (joint luncheon) Sponsored by GE Healthcare, Healthcare Liability and Litigation Sponsored by I.E. Discovery Inc., Labor and Employment and Medical Staff, Credentialing, and Peer Review (joint luncheon), or Tax and Finance (additional fee; limited attendance; pre-registration required – see pages 45-46)</td>
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</table>
### Monday, June 30, 2008 (continued)

| 2:00–3:00 pm | A. Sharing Biomedical Research Data Using a Federated Architecture for Health Information Exchange: The cancer Biomedical Informatics Grid (caBIG) Program (not repeated)  
Collyar  
Nosowsky  
Patterson | B. Legal Ethics: The Government’s Interest in Investigating In-House Counsel and Compliance Officers  
Abelman  
Gilbert  
Waxman | C. Joint Venture, Provider-Based and Under Arrangements – What Can and Cannot Be Done in Providing Medicare Services  
Barry  
Dunlay | D. Healthcare and Private Equity  
R. Cowart  
Crabb |

| E. Dealing with Income Tax Uncertainties – The Realities and Consequences of FIN 48  
Friz  
Griffith  
Reiter | F. Exposing and Examining Vendor Relationships  
Washlick  
Welch | G. The Great Divide: Bridging the Gap when Treating a Linguistically Diverse Population  
Joiner  
Leoz  
Pacheco |

| 3:15–4:15 pm | H. Sale of a Distressed Healthcare Organization (not repeated)  
Coons  
Martin  
Stein | J. Mergers: Antitrust Issues for Hospitals and Health Plans  
Lerner  
Noether  
Singer | K. Implementing Electronic Health Records and Health Information Exchange  
Lamar  
Szabo | L. Geometry of Payors, Plans and Provider Relations: Litigation and Contracting Issues  
Gordon  
Hathaway |

| M. Non Physician Practitioners (“NPPs”): A Primer on the Legal Issues Affecting a Growing Segment of the Healthcare Delivery Workforce  
Hyman | N. Off-Label Use of Drugs and Devices  
Ruskin  
Stansel | O. Recent Developments in Labor and Employment Law and an Update on Union Activity and Tactics Impacting Healthcare Employers  
Lyncheski |
### Monday, June 30, 2008 (continued)

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<tr>
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<td>P. Race and Ethnicity in US Medicine and the Intersection with Advancements in Personalized Medicine (not repeated)</td>
<td>Kelton, Parver, Selby</td>
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<td></td>
<td>Q. Walking through Fire without Getting Burned: Navigating Provider Enrollment, NPIs and 855 Forms to get Paid (not repeated)</td>
<td>Joy, Williams</td>
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<td>R. Legal Ethics and the Effective Representation of Healthcare Clients in ADR Processes</td>
<td>Moore, Roscoe</td>
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<td>S. Pay for Performance: Analysis of Payor and Provider Perspectives</td>
<td>Long, Roth</td>
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<td></td>
<td>T. Boomer Care: Healthcare, Telemedicine and Aging</td>
<td>Goldberg, Randall, Pavarini, Schaff</td>
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<td>V. Planning for the New 990 – The Hour is Now!</td>
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<tr>
<td>6:30–9:30 pm</td>
<td>Off-Property Reception at City Hall Sponsored by AHLA Member Law Firms and Organizations (attendees, faculty and registered adult, teen and youth guests welcome)</td>
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### Tuesday, July 1, 2008

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<td>7:00 am–1:45 pm</td>
<td>Registration and Information</td>
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<td>7:00–8:45 am</td>
<td>Breakfast Sponsored by Wellspring Partners, A Huron Consulting Group Practice (attendees, faculty and registered adult, teen and youth guests welcome)</td>
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<tr>
<td>7:00–8:00 am</td>
<td>Networking Discussion Group Breakfasts</td>
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<tr>
<td>8:15–9:45 am</td>
<td>Extended Sessions W. Hot Issues in Clinical Trials</td>
<td>Barnes, Lutz, Morgenstern</td>
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<td>X. Adverse Events and Recalls: Provider and Manufacturer Perspectives</td>
<td>Razovsky, Van Hecke</td>
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<td>Y. Antitrust Enforcement Update</td>
<td>Feinstein, Foote, Narrow, Soven</td>
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<td>Z. Developments in the Stark Law: Insights, Illustrations and Illusions</td>
<td>Homchick, Jacobs, Ohrin</td>
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<td>AA. The State Enforcers Are Coming! Trends in State Fraud Enforcement Actions</td>
<td>Breen, Levine, Nichols</td>
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<td>BB. “Quality,” Concept or Practice: What It Means to Providers and the Government</td>
<td>Morris, Ronai, Teplitzky, Tettlbaum</td>
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<td>Time</td>
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<tr>
<td>10:00–11:00 am</td>
<td>CC. Treating Mentally Ill and Substance Abuse Patients: Legal Issues and Practical Solutions (not repeated) Weiner</td>
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<td>DD. What Do Healthcare Lawyers Need to Know about E-Discovery? Kuwun Puiszis</td>
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<td>EE. Gainsharing: Where We Have Been and Where We May Be Going Martin Romano</td>
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<td>FF. Apologies and Medical Errors Havilisch Morse</td>
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<td>N. Off-Label Use of Drugs and Devices (repeat) Ruskin Stansel</td>
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<td>R. Legal Ethics and the Effective Representation of Healthcare Clients in ADR Processes (repeat) Moore Roscoe</td>
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<tr>
<td>11:15 am–12:15 pm</td>
<td>GG. Update on Long Term Care Issues: The Key Legislative, Regulatory and Business Trends (not repeated) Miltenberger Puri</td>
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<td>HH. Globalization of Healthcare: Pitfalls and Opportunities (not repeated) Forbes Murray</td>
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<td>JJ. Under the Microscope: Lessons Learned about Deferred Prosecution Agreements and Operating under the Scrutiny of a Federal Monitor Matyas Tandy Taylor</td>
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<td>B. Legal Ethics: The Government’s Interest in Investigating In-House Counsel and Compliance Officers (repeat) Abelman Gilbert Waxman</td>
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<td>C. Joint Venture, Provider-Based and Under Arrangements – What Can and Cannot Be Done in Providing Medicare Services (repeat) Barry Dunlay</td>
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<td>D. Healthcare and Private Equity (repeat) R. Cowart Crabb</td>
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<td>T. Boomer Care: Healthcare, Telemedicine and Aging (repeat) Goldberg Randall</td>
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<tr>
<td>12:15–1:45 pm</td>
<td>Lunch on your own or attend one of the Practice Group Luncheons: Fraud and Abuse, Self-Referrals, and False Claims and Physician Organizations (joint luncheon) Sponsored by HealthCare Appraisers, Inc., Life Sciences Sponsored by Deloitte Financial Advisory Services LLP; Long Term Care Sponsored by LTCQ, Inc. and Zimmer Healthcare Services Group LLC, or Regulation, Accreditation, and Payment and Hospitals and Health Systems (joint luncheon) Sponsored by Deloitte Financial Advisory Services LLP (additional fee; limited attendance; pre-registration required – see pages 45-46)</td>
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<tr>
<td>1:45–8:00 pm</td>
<td>Free Time</td>
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<tr>
<td>8:00–11:00 pm</td>
<td>Reception Featuring The Glide Ensemble Sponsored by Navigant Consulting (attendees, faculty and registered adult, teen and youth guests welcome)</td>
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### Annual Meeting: Program at a Glance

#### Wednesday, July 2, 2008

<table>
<thead>
<tr>
<th>Time</th>
<th>Session</th>
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<tbody>
<tr>
<td>7:00 am–</td>
<td><strong>Registration and Information</strong></td>
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<tr>
<td>3:40 pm</td>
<td><em>Breakfast</em> Sponsored by Wellspring Partners, A Huron Consulting Group Practice (attendees, faculty and registered adult, teen and youth guests welcome)</td>
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<tr>
<td>7:00–8:30 am</td>
<td><strong>Networking Discussion Group Breakfasts</strong></td>
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<td>8:00–10:45 am</td>
<td>Extended Sessions</td>
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</table>

#### Session: W. Hot Issues in Clinical Trials (repeat)
- Barnes
- Lutz
- Morgenstern

#### Session: X. Adverse Events and Recalls: Provider and Manufacturer Perspectives (repeat)
- Rozovsky
- Van Hecke

#### Session: Y. Antitrust Enforcement Update (repeat)
- Feinstein
- Foote
- Narrow
- Soven

#### Session: Z. Developments in the Stark Law: Insights, Illustrations and Illusions (repeat)
- Homchick
- Jacobs
- Ohrin

#### Session: AA. The State Enforcers are Coming! Trends in State Fraud Enforcement Actions (repeat)
- Breen
- Levine
- Nichols

#### Session: BB. “Quality,” Concept or Practice: What It Means to Providers and the Government (repeat)
- Morris
- Ronai
- Teplitzky
- Tettlebaum

#### Session: KK. Recent Developments in Fiduciary Duty, Benefit Claims Litigation and ERISA Preemption (not repeated)
- Cowart
- Gavre

#### Session: LL. Legal Ethics and Cyberethics: The Evolution of Legal Ethical Behavior in Cyberspace
- Apple

#### Session: MM. Representing Physician-Owned Ambulatory Surgery Centers in Formation and Dealing with Issues Affecting Ownership
- Becker

#### Session: NN. Obligations and Opportunities – Maximizing the Value of Your IRO
- Heimer
- Renjilian
- Sorensen

#### Session: E. Dealing with Income Tax Uncertainties – The Realities and Consequences of FIN 48 (repeat)
- Friz
- Griffith
- Reiter

#### Session: J. Mergers: Antitrust Issues for Hospitals and Health Plans (repeat)
- Lerner
- Noether
- Singer

#### Session: F. Exposing and Examining Vendor Relationships (repeat)
- Washlick
- Welch
### Wednesday, July 2, 2008 (continued)

<table>
<thead>
<tr>
<th>Time</th>
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<tbody>
<tr>
<td>11:00 am–</td>
<td><strong>OO. Internal Compliance and Reimbursement Auditing: A How to Guide</strong></td>
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<tr>
<td>12:00 noon</td>
<td>(not repeated)</td>
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<tr>
<td><strong>L. Geometry of Payors, Plans and Provider Relations: Litigation and Contracting Issues</strong> (repeat)</td>
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<td><strong>Kwuon</strong></td>
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<td><strong>Gordon</strong></td>
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<td><strong>Hathaway</strong></td>
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<td><strong>Lyncheski</strong></td>
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<tr>
<td><strong>O. Recent Developments in Labor and Employment Law and an Update on Union Activity and Tactics Impacting Healthcare Employers</strong> (repeat)</td>
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<td><strong>Schwartz</strong></td>
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<td><strong>Moroney</strong></td>
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<tr>
<td>12:00 noon–</td>
<td><strong>DD. What Do Healthcare Lawyers Need to Know about E-Discovery?</strong> (repeat)</td>
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<tr>
<td>1:20 pm</td>
<td><strong>FF. Apologies and Medical Errors</strong> (repeat)</td>
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<td><strong>Havlisch</strong></td>
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<td><strong>Matyas</strong></td>
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<td><strong>Tandy</strong></td>
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<td><strong>Taylor</strong></td>
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<td>1:30–</td>
<td><strong>G. The Great Divide: Bridging the Gap when Treating a Linguistically Diverse Population</strong> (repeat)</td>
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<td>2:30 pm</td>
<td><strong>K. Implementing Electronic Health Records and Health Information Exchange</strong> (repeat)</td>
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<td><strong>Lamar</strong></td>
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<td><strong>Szabo</strong></td>
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<tr>
<td><strong>M. Non Physician Practitioners (“NPPs”): A Primer on the Legal Issues Affecting a Growing Segment of the Healthcare Delivery Workforce</strong> (repeat)</td>
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<td><strong>Hyman</strong></td>
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<tr>
<td><strong>S. Pay for Performance: Analysis of Payor and Provider Perspectives</strong> (repeat)</td>
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<td><strong>Long</strong></td>
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<td><strong>Roth</strong></td>
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<tr>
<td>2:40–</td>
<td><strong>EE. Gainsharing: Where We Have Been and Where We May Be Going</strong> (repeat)</td>
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<tr>
<td>3:40 pm</td>
<td><strong>LL. Legal Ethics and Cyberethics: The Evolution of Legal Ethical Behavior in Cyberspace</strong> (repeat)</td>
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<td><strong>MM. Representing Physician-Owned Ambulatory Surgery Centers in Formation and Dealing with Issues Affecting Ownership</strong> (repeat)</td>
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<td><strong>Becker</strong></td>
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<td><strong>NN. Obligations and Opportunities – Maximizing the Value of Your IRO</strong> (repeat)</td>
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<td><strong>Renjilian</strong></td>
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<td><strong>Sorensen</strong></td>
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Lunch on your own or attend one of the Practice Group Luncheons: **Business Law and Governance** or **HMOs and Health Plans** *(additional fee; limited attendance; pre-registration required – see pages 45-46)*
### Annual Meeting Faculty

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<thead>
<tr>
<th>Name</th>
<th>Affiliation</th>
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</thead>
<tbody>
<tr>
<td><strong>Mark Barnes, Esq.</strong></td>
<td>Ropes &amp; Gray LLP and St. Jude's Research Hospital New York, NY</td>
</tr>
<tr>
<td><strong>Dennis M. Barry, Esq.</strong></td>
<td>Vinson &amp; Elkins LLP Washington, DC</td>
</tr>
<tr>
<td><strong>Scott Becker, Esq.</strong></td>
<td>McGuireWoods LLP Chicago, IL</td>
</tr>
<tr>
<td><strong>George B. Breen, Esq.</strong></td>
<td>Epstein Becker &amp; Green PC Washington, DC</td>
</tr>
<tr>
<td><strong>Deborah E. Collyar</strong></td>
<td>President Patient Advocates in Research Danville, CA</td>
</tr>
<tr>
<td><strong>Richard G. Cowart, Esq.</strong></td>
<td>Baker Donelson Bearman Caldwell &amp; Berkowitz PC Nashville, TN</td>
</tr>
<tr>
<td><strong>T. David Cowart, Esq.</strong></td>
<td>Sonnenschein Nath &amp; Rosenthal LLP Dallas, TX</td>
</tr>
<tr>
<td><strong>Michael Alexander Crabb, III</strong></td>
<td>Managing Director, Investment Banking Avondale Partners LLC Nashville, TN</td>
</tr>
<tr>
<td><strong>Catherine T. Dunlay, Esq.</strong></td>
<td>Schottenstein Zox &amp; Dunn LPA Columbus, OH</td>
</tr>
<tr>
<td><strong>Richard A. Feinstein, Esq.</strong></td>
<td>Boies Schiller &amp; Flexner LLP Washington, DC</td>
</tr>
<tr>
<td><strong>Kathleen Foote, Esq.</strong></td>
<td>Attorney General's Office California Department of Justice Sacramento, CA</td>
</tr>
<tr>
<td><strong>Nancy E. Forbes, Esq.</strong></td>
<td>Ropes &amp; Gray LLP Boston, MA</td>
</tr>
<tr>
<td><strong>Robert W. Friz, JD, LLM, CPA</strong></td>
<td>PricewaterhouseCoopers LLP Philadelphia, PA</td>
</tr>
<tr>
<td><strong>W. Mark Gavre, Esq.</strong></td>
<td>Parsons Behle &amp; Latimer Salt Lake City, UT</td>
</tr>
<tr>
<td><strong>Bruce R. Gilbert, Esq.</strong></td>
<td>Former General Counsel Universal Health Services Penn Valley, PA</td>
</tr>
<tr>
<td><strong>Alan S. Goldberg, JD, LLM</strong></td>
<td>Attorney and Counsellor At Law McLean, VA</td>
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<tr>
<td><strong>Kevin D. Gordon, Esq.</strong></td>
<td>Crowe &amp; Dunlevy PC Oklahoma City, OK</td>
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<tr>
<td><strong>Gerald M. Griffith, Esq.</strong></td>
<td>Jones Day Chicago, IL</td>
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<tr>
<td><strong>Lisa A. Hathaway, Esq.</strong></td>
<td>Assistant General Counsel Blue Cross and Blue Shield of Florida, Inc. Jacksonville, FL</td>
</tr>
<tr>
<td><strong>Rebecca A. Havlisch, RN, JD</strong></td>
<td>Vice President Insurance and Risk Management Services Trinity Health Farmington Hills, MI</td>
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<tr>
<td><strong>Felicia E. Heimer, Esq.</strong></td>
<td>Office of Counsel to the Inspector General US Department of Health and Human Services Washington, DC</td>
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<tr>
<td><strong>Robert G. Homchick, Esq.</strong></td>
<td>Davis Wright Tremaine LLP Seattle, WA</td>
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<tr>
<td><strong>David J. Hyman, Esq.</strong></td>
<td>David J. Hyman Attorney At Law Tulsa, OK</td>
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<tr>
<td><strong>Cleovonne M. Jacobs, Esq.</strong></td>
<td>Bass Berry &amp; Sims PLC Nashville, TN</td>
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<tr>
<td><strong>Joanne E. Joiner, Esq.</strong></td>
<td>Polsinelli Shalton Flanagan Suelthaus PC Kansas City, MO</td>
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<tr>
<td><strong>Teresa P.M. Kelton, Esq.</strong></td>
<td>Nixon Peabody LLP Washington, DC</td>
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<tr>
<td><strong>Janet H. Kwoon, Esq.</strong></td>
<td>Reed Smith LLP Los Angeles, CA</td>
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<tr>
<td><strong>Marilyn Lamar, Esq.</strong></td>
<td>Liss &amp; Lamar PC Oak Brook, IL</td>
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<tr>
<td><strong>Michael Leoz</strong></td>
<td>Deputy Regional Manager, Region IX Office for Civil Rights San Francisco, CA</td>
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<tr>
<td><strong>Arthur N. Lerner, Esq.</strong></td>
<td>Crowell &amp; Moring LLP Washington, DC</td>
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<td><strong>Spencer D. Levine, Esq.</strong></td>
<td>Chief Admin Compliance and Ethics Officer North Broward Hospital District Ft. Lauderdale, FL</td>
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<tr>
<td><strong>Shauna Rae Long, Esq.</strong></td>
<td>Stamford, CT</td>
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<td><strong>Holley Thames Lutz, Esq.</strong></td>
<td>Sonnenschein Nath &amp; Rosenthal LLP Washington, DC</td>
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<td><strong>John E. Lyncheski, Esq.</strong></td>
<td>Cohen &amp; Grigsby PC Bonita Springs, FL</td>
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<tr>
<td><strong>Brent Martin</strong></td>
<td>President and Managing Partner Healthcare MCR Cleveland, OH</td>
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<tr>
<td><strong>Catherine Martin, Esq.</strong></td>
<td>Alston &amp; Bird LLP Washington, DC</td>
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<tr>
<td><strong>Barbara L. Miltenberger, RN, JD</strong></td>
<td>Husch Blackwell Sanders LLP Jefferson City, MO</td>
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<tr>
<td><strong>Patrick K. Moore</strong></td>
<td>Patrick K. Moore Law Corporation Irvine, CA</td>
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<tr>
<td>Kara M. Morgenstern, JD</td>
<td>Assistant General Counsel University of Michigan Ann Arbor, MI</td>
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<tr>
<td>Guadalupe Pacheco</td>
<td>Special Assistant to the Director Office of Minority Health Rockville, MD</td>
</tr>
<tr>
<td>Corrine P. Parver, Esq.</td>
<td>Professor American University Washington College of Law Washington, DC</td>
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<tr>
<td>Wendy E. Patterson, JD</td>
<td>Senior Advisor National Cancer Institute Bethesda, MD</td>
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<td>Steven M. Puiszis, Esq.</td>
<td>Hinshaw &amp; Culbertson LLP Chicago, IL</td>
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<td>Arent Fox LLP Washington, DC</td>
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<tr>
<td>Charles E. Reiter, III, Esq.</td>
<td>Vice President, General Counsel and Secretary Loyola University Health System Maywood, IL</td>
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<tr>
<td>M. Timothy Renjilian</td>
<td>Senior Managing Director FTI Healthcare Atlanta, GA</td>
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<tr>
<td>Donald H. Romano, Esq.</td>
<td>Director of the Division of Technical Payment Policy, Center for Medicare Management Centers for Medicare and Medicaid Services Baltimore, MD</td>
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<tr>
<td>Stephen E. Ronai, Esq.</td>
<td>Murtha Cullina LLP New Haven, CT</td>
</tr>
<tr>
<td>James Roosevelt, Jr., Esq.</td>
<td>President &amp; CEO Tufts Health Plan Watertown, MA</td>
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<tr>
<td>Jerry P. Roscoe, Esq.</td>
<td>Mediator and Arbitrator JAMS The Resolution Experts Washington, DC</td>
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<td>Andrew B. Roth, Esq.</td>
<td>Mintz Levin Cohn Ferris Glovsky &amp; Popeo PC New York, NY</td>
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<td>Fay A. Rozovsky, JD, MPH, DFASHRM</td>
<td>The Rozovsky Group, Inc. Bloomfield, CT</td>
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<td>Andrew D. Ruskin, Esq.</td>
<td>Morgan Lewis &amp; Bockius LLP Washington, DC</td>
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<tr>
<td>Beth Schermer, Esq.</td>
<td>Coppersmith Gordon Schermer &amp; Brockettman PLC Phoenix, AZ</td>
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<td>Jack S. Schroder, Esq.</td>
<td>Alston &amp; Bird LLP Atlanta, GA</td>
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<tr>
<td>Kenneth R. Schwartz, Esq.</td>
<td>Chief Compliance Officer Piedmont Healthcare, Inc. Atlanta, GA</td>
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<td>Myra C. Selby, Esq.</td>
<td>Ice Miller LLP Indianapolis, IN</td>
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<td>Heidi A. Sorensen, Esq.</td>
<td>Foley &amp; Lardner LLP Washington, DC</td>
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<tr>
<td>Joshua H. Soven, Esq.</td>
<td>Chief Litigation I Section Antitrust Division US Department of Justice Washington, DC</td>
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<tr>
<td>James C. Stansel, Esq.</td>
<td>Acting General Counsel US Department of Health and Human Services Washington, DC</td>
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<tr>
<td>David H. Stein, Esq.</td>
<td>Wilenz Goldman &amp; Spitzer PA Woodbridge, NJ</td>
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<tr>
<td>David S. Szabo, JD</td>
<td>Nutter McClennen &amp; Fish LLP Boston, MA</td>
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About San Francisco

A world-class destination and consistently ranked among the top international cities by travelers, San Francisco is often called “Everybody’s Favorite City,” a title earned by its scenic beauty, cultural attractions, diverse communities, and world-class cuisine. Measuring 49 square miles, this very walk-able city is dotted with landmarks like the Golden Gate Bridge, cable cars, Alcatraz and the largest Chinatown in the United States. A stroll of the City's streets can lead to Union Square, the Italian-flavored North Beach, Fisherman’s Wharf, the Castro, Japantown and the Mission District, with intriguing neighborhoods to explore at every turn.

The City is home to world-class theatre, opera, symphony and ballet companies and often boasts premieres of Broadway-bound plays and culture-changing performing arts. San Francisco is also one of America’s greatest dining cities. The diverse cultural influences, proximity of the freshest ingredients and competitive creativity of the chefs result in unforgettable dining experiences throughout the City.

San Francisco has a temperate marine climate and enjoys mild weather year-round. The average high temperature in June and July in San Francisco is 64 degrees and the average low is 52 degrees. Morning and evening fogs roll in during the summer months, but rarely persist. Visitors are most comfortable with a light jacket handy for the cool evening weather. Lightweight summer clothes are seldom practical in San Francisco.

With year-round springtime weather, striking landmarks, accepting attitude, and endless new things to see, taste and experience it is no wonder San Francisco is such a popular retreat for visitors of all ages over the world. Cool fog. Hot restaurants. Neighborhoods to explore. Cultures to experience. Always more to discover...Only in San Francisco.

About the City

Discover a beautiful downtown San Francisco hotel rising 39 stories high into the city skyline at the San Francisco Marriott. Just south of Market Street, the site of the AHLA Annual Meeting is just steps away from the city’s top attractions, including the historical Cable Cars, world class shopping on Union Square and Westfield’s San Francisco Centre featuring Bloomingdale’s. Walk to the Financial District, then to AT&T Park, home of Major League Baseball’s San Francisco Giants. From fine dining to theater to sports and family attractions, the Marriott’s location provides easy access to all the city has to offer. The Marriott offers a fully equipped fitness center, indoor pool and spa to help you relax during your free time. The Marriott has a smoke free policy.

The hotel is located nineteen miles from Oakland Airport and thirteen miles from San Francisco Airport. You may choose which airline and airport best serve your needs. A taxi from Oakland Airport will cost about $50 each way or you can take the subway for $3.35 each way. A taxi from San Francisco Airport will cost about $40 each way or you can take the subway for $5.15 each way. If you are parking a car at the Marriott it will cost $53 per day. For information on the subway system please visit their website at http://www.bart.gov/index.asp.

The Marriott offers restaurants and lounges, but if you would like to venture outside the hotel, the Marriott’s Concierge can guide you through the culinary diversity that makes San Francisco famous.

For information on the many services and activities available at the Marriott, you may contact the hotel’s concierge or visit the hotel’s website at http://www.marriott.com/hotels/travel/sfodt-san-francisco-marriott/.
To help you set your itinerary and explore San Francisco, you are encouraged to contact the San Francisco Convention and Visitors Bureau at http://www.onlyinsanfrancisco.com/. Below are a few of the many options you can consider during your stay.

Driving in the congested downtown area is not recommended during commute hours. If you are planning a walking tour, check with the Marriott’s Concierge regarding distance and other factors to consider.

Alcatraz Cruises
Website: www.alcatrazcruises.com
The exclusive operator to Alcatraz Island, one of San Francisco’s top visitor attractions, operated by the National Park Service. Cruises start at 9am and continue throughout the day with 10 to 14 daily departures depending on the time of year. Evening tours offered Thursday – Monday. All Alcatraz tours depart from Pier 33. Guaranteed lowest prices to Alcatraz Island. For complete tour information, including departure schedules and pricing, visit the Website. Purchase and print tickets online – save time and avoid lines.

Aquarium of the Bay
Website: www.aquariumofthebay.com
364 days a year, Aquarium of the Bay invites San Francisco Bay Area residents and visitors from around the world to get up close and personal with more than 20,000 local marine animals. From regal sevengill sharks to graceful bat rays to colorful sea stars, a visit to Aquarium of the Bay offers an unsurpassed view of what lies beneath the waves of the Bay and surrounding waters.

Asian Art Museum
Website: www.asianart.org
One of the largest museums in the world devoted exclusively to Asian art with a collection comprising over 17,000 objects spanning 6,000 years of history. The museum reopened in March 2003 at its new, expanded facility at San Francisco’s Civic Center.

Beach Blanket Babylon
Website: www.beachblanketbabylon.com
The longest running musical review in American theater history. Currently in its 34th year, this madcap musical romp has been performed before many notables, including Queen Elizabeth and Prince Philip.

Boudin at the Wharf
Website: www.boudinbakery.com
Set in the heart of Fisherman’s Wharf, the new, two-story flagship building allows visitors to observe the 5,000 square-foot bakery in action. Learn the story of sourdough French bread, how it is made and why it cannot be baked anywhere else on earth. Complimentary trip to tasting room included with Museum and Bakery Tour.

Conservatory of Flowers
Website: www.conservatoryofflowers.org
A spectacular living museum of rare and beautiful tropical plants from around the world that will engage visitors physically, intellectually and emotionally.

Cartoon Art Museum
Website: www.cartoonart.org
The only museum west of the Appalachian Mountains, dedicated to the preservation, education and exhibition of cartoon art in all forms. View rare, original cartoon art.

Coit Tower
One of San Francisco’s most famous landmarks. The 210ft Coit Tower on top of Telegraph Hill is a monument dedicated to the San Francisco Firemen.

de Young Museum
Website: www.deyoungmuseum.org
On October 15, 2005, the museum reopened in Golden Gate Park in a state-of-the-art facility that integrates art, architecture and natural landscape.

Embarcadero Center
Website: www.embarcaderocenter.com
An eight building complex, with many shops and restaurants.

Exploratorium
Website: www.exploratorium.edu
Experience exciting and interactive exhibits that make learning fun, regardless of your age or familiarity with science.

Ferry Building Market Place
Website: www.ferrybuildingmarketplace.com/
The Ferry Plaza Farmers Market is a California certified farmers market operated by the Center for Urban Education about Sustainable Agriculture (CUESA). The market is open on Tuesday and Saturday.

Ghirardelli Square
Website: www.ghirardellisq.com/ghirardellisq
A collection of red brick buildings that served as a chocolate factory now is a charming restaurant and shopping center with open-air plazas and waterfront views.

Legion of Honor
Website: www.legionofhonor.org
Ancient and European art from 2500 B.C. through the 20th century. Artists represented include El Greco, Rembrandt, Rubens, Monet and Picasso. One of the world’s leading collections of Rodin sculpture and dramatic views of the Golden Gate and The City make this a must-see museum.

METREON
Website: www.metreon.com
A short walk from the Marriott, Metreon is the first-of-its-kind entertainment center located at Fourth and Mission streets in the heart of downtown. This 350,000 square-foot complex features an eclectic mix of the Bay Area’s best restaurants, shopping venues, theatres, and entertainment destinations, including the West Coast’s largest IMAX theatre.
On Your Own Activities

Napa Valley Wine Train
Website: www.winetrain.com
The Napa Valley Wine Train features a special wine country lunch and dinner daily.

Old Faithful Geyser of California
Website: www.oldfaithfulgeyser.com
One of three famous Old Faithful Geysers in the world. Geothermal self-guided tour, exhibit hall, gift shop, snack bar and picnic area complement the experience. Open year-round, 78 miles north of San Francisco.

Pier 39
Website: www.pier39.com
There is something for everyone at PIER 39, one of San Francisco's premier Bay attractions: a festival marketplace with more than 110 stores, 14 Bay view restaurants and a variety of fun-filled attractions for all ages, including the world-renowned sea lions, street performers and live daily entertainment.

Riptide Arcade at Pier 39
Website: www.riptidearcade.com
The largest video and prize arcade in San Francisco with over 10,000 square feet of the latest video games, prize games, and virtual reality including an Old West shooting gallery.

San Francisco Botanical Garden Society at Strybing Arboretum
Website: www.sfbotanicalgarden.org
There is always something new at San Francisco's Botanical Garden. Stroll through New Zealand, the Mediterranean or Central American rain forests. The garden is a beautiful, calm oasis.

San Francisco Museum of Modern Art
Website: www.sfmoma.org
Just a short walk from the Marriott, SFMOMA offers the West Coast's most comprehensive collection of modern and contemporary art, shopping at the Museum Store and dining at Caffé Museo.

San Francisco Opera
Website: www.sfopera.com
San Francisco Opera is the second largest opera company in North America. The Company's season now contains approximately seventy-five performances of ten operas between September and July. San Francisco Opera recently celebrated the 75th anniversary of its performing home, the War Memorial Opera House. For performance information visit their website.

San Francisco Zoo
Website: www.sfzoo.org
Northern California's largest zoological park features approximately 1,000 exotic and endangered wildlife. Visit the new Grizzly Gulch (June 2007), home to two grizzly bears and stroll through the African Savanna habitat. Experience the wonders of the Children's Zoo and visit other favorites such as Gorilla Preserve, Penguin Island, Koala Crossing, Lemur Forest and the Australian WalkAbout. Ride the historical Dentzel Carousel and Little Puffer miniature steam train.

Sips and Bits on the Bay
Website: www.foggybridgewinecruise.com
An interactive wine tasting experience paired with savory tastes aboard FDR's historical presidential yacht, the USS Potomac.

Submarine USS Pampanito
Website: www.maritime.org
This authentic, World War II submarine – with near perfect restoration – offers visitors an unforgettable experience. Individuals and groups will feel history unfold, seeing how the crew of 80 men lived for weeks on end in amazingly tight quarters. Many original artifacts are on display. Exclusive iPod audio tour features Pampanito crewmen telling real-life war stories.

Teatro ZinZanni
Website: www.zinzanni.org
Set along San Francisco's historic waterfront, a bewitching evening of European Cabaret and Cirque, Divas and Madmen, Spectacle and Sensuality with Live Music and a Gourmet Five-Course Dinner-set in the nightclub of your dreams.

Yerba Buena Gardens
Website: www.yerbabuenagardens.com
Located within walking distance of the Marriott, this award-winning public facility, features a children's garden, public art, museums, a historic carousel and bowling center.

Yerba Buena Gardens Festival/Yerba Buena Arts and Events
Website: www.ybgf.org
Featuring over 100 free performances and events annually. Events include classical, jazz, world and operatic music, theater, spoken word, traditional and contemporary dance, visual arts and children's programming. For performance information visit their website.

Zeum
Website: www.zeum.org
A multimedia arts and technology museum where kids and families explore creativity through hands-on programs like clay animation, video production, and more.

Golf
Presidio Golf Course Presidio
Website: www.presidiogolf.com
Superior 18-hole public course 10 minutes from downtown.

The Chardonnay Golf Club
Website: www.chardonnaygolfclub.com
Presents a challenging atmosphere for golfers; 27 holes of championship golf, rolling hills and lush vineyards make this upscale facility one of the best in Napa Valley.

Eagle Vines Golf Club
Website: www.eaglevinesgolfclub.com
First-rate facility highlighted by a great championship golf course perfectly blended with the beautiful landscape of the Napa Valley. Designed by Johnny Miller. Just 50 minutes from downtown San Francisco.
Golden Gate Park Golf Course
Website: www.goldengateparkgolf.com
A scenic and challenging par 3 course with a “world class” barbeque restaurant.

Half Moon Bay Golf Links
Website: www.halfmoonbaygolf.com
Two 18-hole championship golf courses 25 miles south of San Francisco

Harding Park Golf Course
Website: www.harding-park.com
An 18-hole championship golf course, nine-hole executive course, practice areas and full-service clubhouse. Located 12 miles from downtown San Francisco.

StoneTree Golf Club
Website: www.stonetreegolf.com
One of the Bay Area’s premier golf clubs, this handcrafted classic 18-hole championship layout plays across meadowlands, oak-covered hills and valleys. Spectacular craftsman style, clubhouse is ideal for events. The course satisfies players requiring the finest playing surfaces and the highest level of personal service. Located 29 miles from downtown San Francisco.

Baseball
If you would like to see a baseball game while you are in San Francisco, both the San Francisco Giants and Oakland A’s will have home games during the Annual Meeting.
- Friday, June 27 Oakland A’s versus San Francisco Giants at Oakland 7:05pm
- Saturday, June 28 Oakland A’s versus San Francisco Giants at Oakland 6:05pm
- Sunday, June 29 Oakland A’s versus San Francisco Giants at Oakland 1:05pm
- Monday, June 30 San Francisco Giants versus Chicago Cubs at San Francisco 7:15pm
- Tuesday, July 1 San Francisco Giants versus Chicago Cubs at San Francisco 7:15pm
- Wednesday, July 2 San Francisco Giants versus Chicago Cubs at San Francisco 7:15pm
- Thursday, July 3 San Francisco Giants versus Chicago Cubs at San Francisco 4:05pm
- Friday, July 4 San Francisco Giants versus Los Angeles Dodgers at San Francisco 1:05pm
- Saturday, July 5 San Francisco Giants versus Los Angeles Dodgers at San Francisco 6:05pm

Volunteer to Serve a Meal at the Glide Church
What began in 1969 as an all volunteer Monday night potluck for 50 street people today serves over 750,000 meals a year, making Glide one of the largest providers in San Francisco. Glide is also the only program in town that provides three nutritious meals to the city’s poor, homeless and hungry every single day of the year. This requires the talents of 27 staff members who come primarily from the ranks of the people who eat at Glide—the poor, homeless, formerly incarcerated and those with successful recovery from substances and addictions. The staff is supported by tens of thousands of volunteers each year who lend their service.

Age requirement for breakfast, lunch or dinner meals is 12 and up. Age requirement for Make Bag Lunches is 9 and up. All meals are served at 330 Ellis Street. The dining hall is reserved for Seniors only from 7:30 am – 8:00 am daily. Breakfast is served daily from 8:00 am to 9:00 am, and lunch from 12:00 noon to 1:30 pm. Dinners are served Monday through Friday from 4:00 pm to 5:30 pm, and bagged dinners are given away at lunch time on weekends.

For information on the Glide Daily Free Meals Program or to sign up to volunteer, please go to: http://www.glide.org/Volunteer.aspx.
For the latest updates go to www.healthlawyers.org/annual

Attention AHLA Members
If you attended at least one AHLA in-person program during the September 2007–May 2008 educational year, you are eligible for the special Celebration Sale discount for the 2008 Annual Meeting. Pay only $920 instead of the regular member fees of $995 (early) or $1,095 (standard).

Membership in AHLA and paid attendance at one of the following programs qualifies you for the “Celebration Sale” rate:

- Antitrust in Healthcare September 17-18, 2007
- Fraud and Compliance Forum September 23-25, 2007
- Tax Issues for Healthcare Organizations October 8-9, 2007
- Arbitration Training October 9, 2007
- Advanced Mediation Training October 10, 2007

Membership in AHLA and paid attendance at one of the following programs qualifies you for the “Celebration Sale” rate:

- Legal Issues Affecting Academic Medical Centers and Other Teaching Institutions January 24-25, 2008
- Physicians and Physician Organizations Law Institute February 13-14, 2008
- Long Term Care and the Law February 27-29, 2008
- Institute on Medicare and Medicaid Payment Issues April 9-11, 2008
- Mediation Essentials Training April 10-11, 2008
- Life Sciences Law Institute May 7-9, 2008

Please note: Substitutes must meet the above qualifications to be eligible for the Celebration Sale rate.

Celebration Sale Discount

General Program Information

Dates
June 29–July 2, 2008

Meeting Location
San Francisco Marriott Hotel
55 Fourth Street
San Francisco, CA 94103
Phone: (415) 896-1600
Reservations: (888) 575-8934

Annual Meeting Registration Fees
Postmarked and paid by June 5, 2008
$995  AHLA Members
$920  Each additional AHLA member registering from the same company at the same time
$1,195  Non-Members

Postmarked and paid after June 5, 2008
$1,095  AHLA Members
$1,020  Each additional AHLA member registering from the same company at the same time
$1,295  Non-Members

Celebration Sale Rate
$920  Eligible AHLA members only (see above)

Family Registration Package
(Includes 1 program registration, 1 spouse/adult guest, and 2 or more teen or youth guest registrations)
$1,440  Members
$1,640  Non-Members

Printed Course Materials $75

Discounts
When an AHLA member registers for a program, each additional AHLA member registering from his/her organization at the same time is eligible for a discounted registration fee. Government employees, solo practitioners, academicians and students: please call for special discounted fees.

Cancellations/Substitutions
Cancellations must be received in writing by fax or mail no later than June 20, 2008. Refunds will not be issued for cancellations received after this date. Registration fees, less a $50 administrative fee for the In-House Counsel Program or $125 for the Annual Meeting, will be refunded following the program. If you register for both programs and are only able to attend one, you will not be charged a cancellation fee. Please note that registration fees are based on the AHLA Membership status of the individual who actually attends the program. For more information regarding administrative policies such as complaint and refund, please contact our offices at (202) 833-1100. If you wish to send a substitute, please call the Member Service Center at (202)833-0766.

Continuing Education Credits
Participants will be given continuing education forms at the program. Forms must be completed and returned to AHLA staff to receive credit. American Health Lawyers Association is an approved sponsor of continuing legal education credits in most states.

The annual meeting will be worth 15.5 (including 3.0 ethics credit) continuing education credits based on a 60-minute hour and 18.6 (including 3.6 ethics credit) credits based on a 50-minute hour. AHLA is registered with the National Association of State Boards of Accountancy (NASBA) as a sponsor of continuing professional education on the National Registry of CPE Sponsors. State boards of accountancy have final authority on the acceptance of individual courses for CPE credit. Complaints regarding registered sponsors may be addressed to the National Registry of CPE Sponsors, 150 Fourth Avenue North, Suite 700, Nashville, TN 37219-2417. NASBA’s web site is located at www.nasba.org. This seminar will be worth approximately 18.0 CPE credits. The sessions, unless otherwise
designated, are intermediate to advanced in level. There are no prerequisites required to register for this program.

**Membership**

Dues for attorneys and health professionals are $180 for those who graduated college/were admitted to the Bar within the last four years; $295 for those who graduated college/were admitted more than four but less than eight years ago; and $340 for those who graduated college/were admitted more than eight years ago. Dues are $150 for government employees and full-time academicians; (or $75 for electronic benefits); $75 for paralegals; $25 for full-time law school students to receive benefits electronically. Include the applicable membership fee with your registration form and take advantage of the program registration fee for members.

**Airfare and Car Rental Discounts**

ASSOCIATION TRAVEL CONCEPTS (ATC) has been selected as AHLA’s official travel agency. ATC has negotiated discounts with United and American Airlines and Enterprise and Avis Rental Car to bring you special airfares and car rental rates that are lower than those available to the public. When calling ATC, you will save 10-15% off on United and American Airline tickets purchased more than 60 days prior to the meeting. For tickets purchased less than 60 days prior, the discounts will be 5% to 10% off of the lowest available fares. Some restrictions may apply and a service fee may apply. ATC will also search for the lowest available fare on any airline.

The above discounts apply for travel June 26-July 5, 2008. Some restrictions may apply. Service fees apply. ATC is available for reservations from 8:30 am until 8:00 pm Eastern Time, Monday through Friday.

Make your reservation from one of the following options:

- Email: reservations@atcmeetings.com
- Web: www.atcmeetings.com
- Fax: (858) 362-3153

You may also call your own agency or the vendors directly and refer to the following I.D. numbers:

- United: 510CK (800) 521-4041
- American: A5868AE (800) 433-1790
- Enterprise: 32H7476 (800) 593-0505
- Avis: J952801 (800) 331-1600

**Hotel Reservations**

San Francisco Marriott Hotel
55 Fourth Street
San Francisco, CA 94103
Phone: (415) 896-1600
Fax: (415) 486-8153
Reservations: (888) 575-8934
Room Rates: $212 for single or double occupancy; $20 for each additional person
Hotel Cut-Off Date: Thursday, June 5, 2008

Hotel accommodations are not included in the registration fee. When making reservations by phone, please indicate that you are calling for a room in the American Health Lawyers Association room block; the room block may sell out prior to hotel cut-off date and the rate is subject to availability. Please make your reservations early.

The Hotel will require a deposit to guarantee a particular reservation. To guarantee an individual reservation, a guest must provide a major credit card number and will be charged for one night’s stay.

If your plans change and you need to cancel your reservation, you must cancel 72 hours prior to the date of arrival to receive a full refund of the deposit.

The Hotel’s check-in time is 4:00 pm. Guests are permitted to check-in earlier subject to the availability of hotel space. Check-out time is 12:00 noon.

**Program Binder Shipping**

AHLA has made arrangements to have independent shipping representatives at the program to ship your course materials back to your office. Fees will be determined by shipping method at the time of shipping.

**Special Needs**

If you need any of the auxiliary aids or services identified in the Americans with Disabilities Act, or have special dietary needs or accessibility requirements, please contact Valerie Eshleman at veshleman@healthlawyers.org.

**Suggested Dress**

The suggested dress for the Annual Meeting, including the educational sessions and all social events is business casual. By registering for the program, attendees authorize AHLA to use any photographs taken during the course of the program, which may include attendee, in Association promotional materials.

**Four Ways to Register**

Remit payment and completed 2-page Registration Form (pages 45-46). Registrations cannot be processed unless accompanied by payment.

- **By Mail**
  - Program Division
  - American Health Lawyers Association
  - PO Box 79340
  - Baltimore, MD 21279-0340

- **Via the Web**
  - Go to www.healthlawyers.org/annual; fill out the Registration Form online including your credit card information; hit the submit button and your form will be securely encrypted and sent via email to AHLA.

- **By fax with credit card information, at (202) 775-2482**

- **By Phone to our Member Service Center, with credit card information, at (202) 833-0766.**

In order to avoid duplicate charges, please do not mail the registration form if you have already faxed it or sent it through the Web to us.

**Please register early!**

For the latest updates go to www.healthlawyers.org/annual
AMERICAN HEALTH LAWYERS ASSOCIATION

Annual Meeting and In-House Counsel Program
June 29- July 2, 2008

Preferred Booking Methods:
Call hotel reservation department directly at:
Toll Free: (888) 575-8934 or (415)896-1600
OR
Reserve on-line at http://marriott.com/sfodt
Single/Double Occupancy Group Code – AHLAHLA
Triple Occupancy Group Code – AHLAHLB
Quad Occupancy Group Code – AHLAHLC

Alternate Booking Method via Fax or Mail:
Fax: (415)486-8153
San Francisco Marriott Hotel
Attn: Group Housing Department
55 Fourth Street
San Francisco, CA 94103

Standard Rooms:  $212 single or double occupancy per night. Additional person charge is $20.00 per person.
The above rates are exclusive of taxes, which are 14% plus $.25 per day.

Arrival date/time:  _____________________________  Departure date/time:  _____________________________
Check-in:  4:00 pm  Check-out:  12:00 pm
Name:  _____________________________________________________________________________________________
Sharing with (if applicable):  ________________________________________________________________________
Company:  __________________________________________________________________________________________
Address:  ____________________________________________________________________________________________
City:  ________________________________________  State:  ___________________  Zip+4:  _______________
Business Telephone:  ____________________________  Business Fax Number:  ____________________________  (Area code)  (Area code)
E-mail Address:  ______________________________________________________________________________________
Room Requests:  ☐ King Bed  ☐ Two Double Beds
☐ ADA Accessible
Special Needs Requests:  _________________________________________________________________

All reservations are held on a tentative basis, and are subject to cancellation unless guaranteed. Please enclose one night’s deposit plus applicable taxes, or use your credit card. If the reservation is not guaranteed with a major credit card at the time it is made, or a deposit has not been received within seven (7) days of booking the reservation, the hotel cannot guarantee that the reservation will be held. There is no penalty if the reservation is cancelled more than 48 hours in advance. The deposit will be non-refundable or the credit card will be charged 1 night room and tax if the reservation is cancelled less than 48 hours prior to arrival.

Card Type/Number:  ___________________________________________  Exp. date:  ______________________________
Name of Cardholder:  ________________________________________  Signature of Cardholder:  __________________

Reservations received after June 5, 2008 will be accepted on a space & rate available basis only. Please note that rooms at the group rate are limited, and may be sold-out prior to June 5, 2008.
American Health Lawyers Association In-House Counsel Program, Hearing Officer, and Annual Meeting

**To register:** Remit payment and completed registration form by mail to the American Health Lawyers Association m P. O. Box 79340 m Baltimore, MD 21279-0340 or fax with credit card information to (202) 775-2482. To register by phone call (202) 833-0766. If any program is over-subscribed, only Health Lawyers members will be placed on a waiting list. On-site registrations will be accepted on a space-available basis only.

Name: ___________________________ Member ID #: ___________________________ Title: ________________

First Name for Badge (if different than above): __________________________________________

Firm/Organization: _______________________________________________________________________________________

Address: ________________________________________________________________________________________________

City: ___________________________________________ State: ___________ ZIP+ 4: ___________

Telephone: (________)________________________ Fax: (________)_______________________

E-Mail: ________________________________________________________________________________________________

**Please register me for the In-House Counsel Program—June 29, 2008**

☐ $335 Member ☐ $335 Non-Member

**Please register me for the Peer Review Hearing Officer Program—July 1, 2008**

☐ $195 Member ☐ $245 Non-Member

**Please register me for the Annual Meeting—June 30-July 2, 2008**

Postmarked and paid by June 5, 2008

☐ $995 Member

☐ $920 Each additional member registering at the same time from the same company

☐ $1,195 Non-Member

Postmarked and paid after June 5, 2008

☐ $1,095 Member

☐ $1,020 Each additional member registering at the same time from the same company

☐ $1,295 Non-Member

**Celebration Sale**

☐ $920 Members who have paid to attend another in-person program during the 2007–2008 educational year. Please indicate program(s) attended (see p. 42):

**Family Registration Package** (includes 1 program registration, 1 adult guest fee and 2 or more teen or youth fees; please include guests names in space provided on the back of this form)

☐ $1,440 Member ☐ $1,640 Non-Member

**Practice Group Luncheons**

Sunday, June 29, 2008

In–House Counsel .................................................................................................................................

☐ $38 ☐ $45

(For those people attending the In-House Counsel Program, the cost of the Practice Group luncheon is included in the registration fee.)

Monday, June 30, 2008

Antitrust..............................................................................................................................................

☐ $38 ☐ $45

Healthcare Liability and Litigation .................................................................................................

☐ $38 ☐ $45

Labor and Employment and Medical Staff, Credentialing, and Peer Review (joint luncheon) ....................................................................

☐ $38 ☐ $45

Tax and Finance...............................................................................................................................

☐ $38 ☐ $45

Health Information and Technology and Teaching Hospitals and Academic Medical Centers (joint luncheon) ..............................................................

☐ $38 ☐ $45

Tuesday, July 1, 2008

Fraud and Abuse, Self Referrals and False Claims and Physician Organizations (joint luncheon) ...................................................................................................................

☐ $38 ☐ $45

Life Sciences.........................................................................................................................................

☐ $38 ☐ $45

Long Term Care....................................................................................................................................

☐ $38 ☐ $45

Regulation Accreditation, and Payment and Hospitals and Health Systems..........................

☐ $38 ☐ $45

Wednesday, July 2, 2008

Business Law and Governance..........................................................................................................

☐ $38 ☐ $38

HMOs and Health Plans......................................................................................................................

☐ $38 ☐ $45

**Practice Group Lunch Total**

$__________________

**Course Materials**

**AHFA is Going Green!**

All attendees will receive an electronic version of the full set of course materials for the program(s) for which they register. If you would like to purchase a binder(s), please indicate that below:

☐ I am registering for the In-House Counsel Program and would like to purchase the binder for $25

☐ I am registering for the Annual Meeting and would like to purchase the binder for $75

Please indicate that below:

For the latest updates go to www.healthlawyers.org/annual
In-House Counsel/Hearing Officer/Annual Meeting Program Registration Form

Guest Registration Fees

☐ $240 Spouse/Adult Guest (includes 3 breakfasts, Sunday Welcome Reception, Monday Night off-property reception at City Hall, and the Tuesday night reception with The Glide Ensemble)

Name ____________________________________________________________

☐ $150 Teen Guest (ages 13-18; includes 3 breakfasts, Sunday Welcome Reception, Monday Night off-property reception at City Hall, and the Tuesday night reception with The Glide Ensemble)

Name ____________________________________________________________ Age ______

Name ____________________________________________________________ Age ______

☐ $125 Youth Guest (ages 4-12; includes 3 breakfasts, Sunday Welcome Reception, Monday Night off-property reception at City Hall, and the Tuesday night reception with The Glide Ensemble)

Name ____________________________________________________________ Age ______

Name ____________________________________________________________ Age ______

Guest Registration Fee Total $__________

Individual Event Tickets (Attendance at the Monday and Tuesday evening events is included in the attendee and guest registration fees. Non-refundable individual tickets can be purchased for guests who do not want to attend all events.)

<table>
<thead>
<tr>
<th>Number of people</th>
<th>Price</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>City Hall (Monday night–youth/teen)</td>
<td>$65</td>
<td>______</td>
</tr>
<tr>
<td>City Hall (Monday night–adults)</td>
<td>$95</td>
<td>______</td>
</tr>
<tr>
<td>Reception with The Glide Ensemble (Tuesday night–adults)</td>
<td>$95</td>
<td>______</td>
</tr>
<tr>
<td>Reception with The Glide Ensemble (Tuesday night–teen/youth)</td>
<td>$65</td>
<td>______</td>
</tr>
</tbody>
</table>

Individual Ticket Total $__________

☐ RED Reception–Monday, June 30 (Please check here, if you would like to attend)

☐ New Member/First Time Attendee Reception–Monday, June 30 (Please check here, if you would like to attend)

Exercise Classes (complimentary; limited attendance; pre-registration required) Please indicate your T-shirt size: S, M, L, XL (adult sizes only)

| Name  _________________________________________________________ | Shirt Size | ______ | Yoga | Cardio Tai Box | |
| Name  _________________________________________________________ | Shirt Size | ______ | Yoga | Cardio Tai Box | |

Payment Information (Sorry! Registrations cannot be processed unless accompanied by payment)

☐ $_______ In-House Counsel Program

☐ $_______ In-House Counsel Binder

☐ $_______ Peer Review Hearing Officer Program

☐ $_______ Annual Meeting

☐ $_______ Annual Meeting Binder

☐ $_______ Membership Dues

☐ $_______ Practice Group Luncheon Total

☐ $_______ Guest Registration Fee Total

☐ $_______ Individual Event Ticket Total

☐ $_______ Total Payment

☐ Check enclosed (U.S. dollars, make checks payable to American Health Lawyers Association)

Bill my credit card: ☐ □ □ □ □

Card Number ___________________________ Exp. date ___________________________

Name of Cardholder ___________________________

Signature of Cardholder ___________________________

ZIP Code of Cardholder’s Billing Address ___________________________

Please note: Should your credit card total be miscalculated, AHLA will charge your credit card for the correct amount due. To receive a refund of the registration fee paid minus $50 for In-House Counsel, $50 for the Peer Review Hearing Officer program and $125 for Annual Meeting, cancellation notice must be received in writing by June 20, 2008.

In-House Counsel/Annual Meeting 2008 Fed ID No. 23–7333380
Arbitration Training
June 29, 2008
San Francisco Marriott Hotel
San Francisco, CA

A great opportunity exists to incorporate the special skills involved in arbitration into your practice of health law! We urge you to sign up now for our Arbitration Training Program. Go online for detailed information and to register: www.healthlawyers.org/programs. Or register also by phone, fax or mail. Registration is limited to 50 attendees on a first-come, first-serve basis.

Please note: No on-site registrations will be accepted.

Whether you will represent a client in arbitration or want to become a arbitrator, this one-day course will provide a foundation in techniques and theories of arbitration as participants review the practical elements of alternative dispute resolution through an in-depth examination of arbitration. The training examines:

- The process of an arbitration from case intake to award
- Current applicable arbitration law
- The legal and ethical issues in arbitration
- The challenges that AHLA arbitrators typically confront, including due process protocols, economic and billing issues, establishing terms of reference, and navigating challenges to the arbitral award

The training will be conducted by the internationally-recognized arbitrator and trainer, Jerry P. Roscoe.

Each registrant will be given a Certificate of Arbitration Training and will have the opportunity to sign up as a arbitrator in Health Lawyers’ ADR Service. For those who request CLE credits for the program, a CLE Certificate will be mailed to them after the training session.

To register: Call (202) 833-0766. Please have your credit card number available. By Fax, complete credit card information and fax to (202) 775-2482. By Mail, remit payment and registration form to AHLA, P.O.Box 79340, Baltimore, MD 21279-0340

Name: ___________________________________________ AHLA Member ID#: ________________________________

First Name for Badge: _____________________________________________________________________________________

Title: _____________________________________________

Organization: _________________________________________

Address: ________________________________________________________________________________________________

City: ____________________________________________________

State: _________ Zip+4: ______________________

Telephone: (_______) _______________________________ Fax: (_______) _______________________________

E-mail Address: __________________________________________________________________________________________

Please indicate your profession (i.e., attorney, CPA, physician, etc.):___________________________________________________

I request CLE credits for the states of: ____________ My state bar number is (if applicable): ________________________________

__________________ My state bar number is (if applicable): ________________________________

Registration Information
☐ $465 AHLA Members or dispute resolvers currently enrolled in Health Lawyers’ ADR Service
☐ $540 Non-Members

Payment Information
(Registrations cannot be processed unless accompanied by payment)

Paying by Credit Card

Credit Card: (check one) ☐ American Express  ☐ MasterCard  ☐ Visa  ☐ Discover

Account Number: ________________________________ Exp. Date: ________________________________

Cardholder’s Name: (use only if printing and mailing or faxing this form) _____________________________________________________________________________________

Zip Code of Billing Address ________________________________________________________________________________

Paying by Check
☐ Check enclosed. Make checks payable to American Health Lawyers Association and mail to:
American Health Lawyers Association
P.O. Box 79340
Baltimore, MD 21279-0340

Cancellations/Substitutions: Cancellations must be received in writing no later than June 16, 2008 for the Arbitration Training in order to receive a refund of registration fees, less a $200 administrative fee. Due to the limited attendance permitted at this program, no refunds will be made after the date above because of insufficient time to register other attendees. If you wish to send a substitute, please call (202) 833-0768. Note that registration fees are based on the membership status of the individual who actually attends the program.

Fed ID No 23-7333380
Annual Meeting &
In-House Counsel Program

June 29–July 2, 2008
San Francisco Marriott Hotel

Register By June 5, 2008 and Save