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John R. Washlick is a Member of the firm, Co-Chair of the Health Law Practice Group, and practices in the Philadelphia and Cherry Hill offices. His practice includes advising hospitals, physicians, entrepreneurs and healthcare organizations on a variety of corporate, tax and health care regulatory matters and he directs the firm's healthcare transactional and corporate compliance practices. Prior to joining Cozen O'Connor, he was a partner at Morgan, Lewis & Bockius LLP, where he directed the firm's commercial healthcare practice.

He regularly counsels clients, as both general counsel on routine matters for healthcare industry clients and outside counsel on specialized issues and projects for clients with in-house legal departments concerning employment and medical staff relationships; clinical trials, professional service agreements; management and provider contracts; physician recruitment incentives; state and federal fraud and abuse and anti-referral prohibitions; patient healthcare information privacy and security matters under state law and HIPAA; and income producing activities of tax-exempt hospitals. John has extensive experience in tax, corporate and business law, healthcare mergers and affiliations, and healthcare joint ventures, including planning and developing hospital/physician integration and incentive compensation arrangements.

John is a member of the Pennsylvania and New Jersey Bars; the American and Pennsylvania Bar Associations; the Pennsylvania Society of Health Care Attorneys; and the Health and Hospital Section of the New Jersey State Bar Association. He is a member of the Board of Directors of the American Health Lawyers Association (AHLA). From 2003 to 2006, he served as chair of the Hospitals and Health Systems Practice Group of the AHLA and is co-chair of the Health Law Committee of the Camden County Bar Association. He is a member of the Board of Directors of the New Jersey State Bar Association's Health and Hospital Law Section. He also serves on both the Healthcare Law Committee of the Pennsylvania Bar Association and the Health Law and Non-profit Committees of the Philadelphia Bar Association.

John is the author of the first and second edition portfolio, *Nonprofit Healthcare Organizations: Federal Income Tax Issues*, published by Tax Management Inc. He also authored the Tax Management Inc. portfolio, *Joint Ventures Involving Tax-Exempt Organizations*.

John is an adjunct professor of law in the health law LL.M. program at Widener University School of Law in Wilmington and an adjunct professor of law in the graduate tax program at Villanova University. He is also a certified public accountant, and prior to practicing law, was a tax manager in the national office of a Big Four accounting firm.

RECENT ARTICLES & PUBLICATIONS

Author, "The Form 990 Preparedness Assessment - Misery Loves Company," *Taxation of Exempts*, January/February 2009

Author, "Patient-Tailored Medicine, Part Two: Personalized Medicine and the Legal Landscape," *Journal of Health and Life Sciences Law* (a publication of AHLA), January 2009

Author, "Examining the Impact of the New Stark Rules on Joint Ventures," *Healthcare Financial Management*, November 2008

Author, "Patient-Tailored Medicine, Part One: The Impact of Race and Genetics on Medicine," *Journal of Health and Life Sciences Law*, October 2008

Author, "Physician-Vendor Marketing and Financial Relationships Under Attack," *Journal of Health & Life Sciences Law*, October 2008

Chapter Author, "Best Board Governance and Compliance Practices for Health Care Organizations," *Inside the Minds: Compliance Issues and Trends*, Aspatore Books, July 2008

Author, "The New Form 990: An Edict to the Board for Transparency and Accountability," *Compliance Today* (a publication of Health Care Compliance Association), May 2008

Interviewed by *The Metropolitan Corporate Counsel*, "Healthcare: Current Regulatory and Legislative Activity," May 2008

Author, "Fraud and Abuse Primer," American Health Lawyers Association Institute on Medicare and Medicaid Payment Issues, April 9, 2008

Chapter Author, "Success Strategies for Structuring Joint Ventures," *Inside the Minds: Structuring Health Care Partnerships, Agreements and M&A Transactions*, Aspatore Books, September 2007

Author, BNA's Tax Management Estates, Gifts and Trusts Portfolio, *Joint Ventures Involving Tax-Exempt Organizations*, Fall 2007. This Portfolio may be cited as Washlick, 478 T.M., Joint Ventures Involving Tax-Exempt Organizations

Author, First and Second Edition of BNA's Tax Management Estates, Gifts and Trusts Portfolio, *Nonprofit Healthcare Organizations: Federal Income Tax Issues*, published in 2004. This Portfolio may be cited as Washlick, 873-2nd T.M., Nonprofit Healthcare Organizations: Federal Income Tax Issues

Coauthor and Editor, *Vendor-Health Care Professional Gift Giving, Marketing and Compliance*, American Health Lawyers White Paper, December 2007, and authored update of White Paper, June 2008

Co-author and editor, *Best Practices For Non-Profit Health Care Organizations – A Primer*, AHLA, May 2006

Member of Editorial Board, *Health Care Billing & Collections Forms, Checklists & Guidelines*, Aspen Publishers

Member of Editorial Advisory Board, *Clinical Trials Alert*

Editor and Contributing Author, *AHLA Newsletter*

Editor and Contributing Author, *Pennsylvania Bar Association Newsletter*

Author, "Fax Blast With Caution," *Corporate Counsel*, December 2006

Author, "IRS Issues Proposed Rules Intending to Clarify Impact of Intermediate Sanctions on Tax Exempt Status," *Hospitals & Health Systems Rx*, Fall 2005

Author, "HIPAA Compliance: One Year Later," *Physician's News Digest*, August 2004

Author, "Structuring Recruitment Arrangements," *Compliance Today*, July 2004

Interview by BNA, Inc.'s *Health Care Program Compliance Guide* for article entitled "Attorneys Debate Likelihood of Legal Penalties as a Result of CMS Outlier Payment Scrutiny," August 18, 2003

Author, "CMS Final Inpatient Outlier Rules Go Into Effect August 8!," *Health Lawyers News* (a publication of the AHLA), August 2003

Author, "OIG Weighs in on Healthcare Director Corporate Responsibility and Compliance," *The Garden State Focus* (a publication of Healthcare Financial Management Association), June/July 2003

Author, "STOP, LOOK, LISTEN AND QUESTION: OIG Weighs In On Corporate Responsibility and Compliance," *Journal of Health Care Compliance*, June 2003

Interview by *Credentialing & Peer Review Legal Insider* for article entitled "Consider Agency Agreements to Protect Your Hospital and Physicians from Liability for Smallpox Vaccines," April 2003

Co-editor and contributor, "Health Care Conversions – The CareFirst Conversion: A Roadmap for

Author, "OIG Heightens Scrutiny of Clinical Trial Claims Payment and Safeguards," *Journal of Healthcare Compliance*, March-April 2002

RECENT SEMINARS

Speaker, "2009 Medicare Physician Fee Schedule: The Proposed Rule," Healthcare Financial Management Association audio webcast, August 26, 2008

Speaker, "Form 990 Preparedness," Philadelphia Bar Association Health Law Committee Meeting, July 14, 2008

Co-Speaker, "Exposing and Examining Vendor Relationships," American Health Lawyers Association Annual Meeting, San Francisco, Calif., June 30-July 2, 2008

Co-Speaker, "Developing and Maintaining Hospital-Employed or Affiliated Medical Groups," Healthcare Financial Management Association's ANI: The Healthcare Finance Conference, Las Vegas, Nev., June 25, 2008

Speaker, "Fraud and Abuse Basics," American Health Lawyers Association Institute on Medicare and Medicaid Payment Issues, Baltimore, Md., April 9, 2008

Speaker, "The Devil is in the Details: The Impact of the IRS's Redesigned Form 990 for 2008," PBI Health Law Institute, March 11-12, 2008

Speaker, "Stark Law – 2008 Update," Cooper Heart Institute Advisory Board, Cooper University Hospital, Voorhees, N.J., February 23, 2008

Speaker, "Top Five Developments Every Board Member NEEDS to Know," Healthcare Financial Management Association's 2008 Executive Summit, February 11, 2008

Moderator, "Physician Group Practice: What Does the Future Hold?" AHLA teleconference, January 31, 2008

Speaker, "Stark Regulations: Phase III – Managing the Madness," Healthcare Financial Management Association audio webcast, December 5, 2007

Speaker, "The Legislative and Regulatory Environment," Risk Management Association Health Care Lending Forum, Boston, MA, November 14, 2007.

Speaker, "Physician-Vendor Relationships Under Scrutiny," *Hospital Litigation Reporter*, *Health Law Week* and *New York Health Law Update* teleconference, October 3, 2007

Speaker, "Highlights of the Redesigned Form 990," Health Care Compliance Association Two-Part

Audio/Web Conference, September 27-28, 2007

Moderator, "Examining Pharma and Vendor Direct Marketing to Physicians," AHLA teleconference, June 13, 2007

Co-presenter, "Exposing and Examining Vendor Relationships," Pennsylvania Bar Institute's 13th Annual Health Law Institute, Philadelphia, PA, March 13-14, 2007 (with Kelly S. Curran)

Speaker, "Hospitals and Their Medical Staffs – Recruitment and Retention," Healthcare Financial Management Association 2007 Conference, Phoenix, AZ, February 18, 2007

Speaker, "Vendor and Pharmaceutical Gift Giving, Marketing and Compliance," American Health Lawyers 2007 Physicians and Physicians Organizations Law Institute, Law Vegas, NV, February 5, 2007

Speaker, "Successful Contracting for Pay for Performance," VHA East Coast's Pay for Performance – The Next Steps seminar, Feasterville, PA, November 16, 2006

Moderator, "Employed Physicians Within a Hospital/Health System: Exploring Advanced Financial and Legal Issues" AHLA and Healthcare Financial Management Association teleconference, October 3, 2006

Speaker, "The Legal Genesis of the Community Benefit Standard Governing Tax-Exempt Hospitals," AHLA teleconference on IRS Community Benefit Standard, July 11, 2006

Speaker, "Legal Principles Governing Community Benefit," AHLA's "Documenting Community Benefit: How to Show the IRS You're Tax-Exempt" teleconference, July 11, 2006

Speaker, "Contractual Joint Ventures," Philadelphia Bar Association Healthcare Law Committee, Philadelphia, PA, July 6, 2006

Moderator, "How to Recruit for Physicians, Structure Incentives and Not Break the Law: Roundtable" AHLA and Healthcare Financial Management Association teleconference, May 9, 2006

Co-presenter, "Structuring of Restrictive Covenants, Tortious Interference and Enforcement," Camden County Bar Association Health Law Committee, Cherry Hill, NJ, March 29, 2006 (with John T. Newsome)

Co-presenter, "Sarbanes-Oxley: Best Practices v. Practical Implementation," New Jersey Bar Association Health and Hospital Law Section, New Brunswick, NJ, March 23, 2006 (with John T. Newsome)

Co-presenter, "Sarbanes-Oxley: Best Practice Suggestions v. Practical Issues," Healthcare Financial Management Association Dixie Institute, Chattanooga, TN, February 22, 2006 (with Richard L. Prebil)

Speaker, "Dos and Don'ts of Contractual Joint Ventures," Hospitals and Health Systems Law Institute of American Health Lawyers Association, Ft. Lauderdale, FL, February 9, 2006

Co-presenter, "Hot Topics in Physician Recruitment and Retention," American Health Lawyers Association teleconference, January 18, 2006 (with Peter Pavarini, Jennifer Trucano and Gerry Griffith)

Speaker, "Structuring Recruitment Arrangements: A Balancing Test of Federal Laws," AHLA Hot Topics in Physician Recruitment and Retention teleconference, January 18, 2006

Speaker, "Physician Recruitment and Restrictive Covenants," Philadelphia Bar Association, January 5, 2006

Speaker, "Best Practices in Sarbanes-Oxley for Hospitals and Physicians," Health Law Committee Meeting of Camden County Bar Association, Camden, NJ, November 18, 2005

Co-presenter, "Effective Non-Profit Governance in the Sarbanes-Oxley Era and the Ethical Obligations You Owe Your Clients," Pennsylvania Bar Institute's "A Day on Health Law," Philadelphia, PA, November 9, 2005 (with Thomas M. Tammany)

Moderator, "How to Prepare and Respond to Governmental Investigations" American Health Lawyers Association teleconference, October 18, 2005

Co-presenter, "Hospital-Physician Gainsharing" Strafford Publications Inc. teleconference, July 27, 2005 (with Andrew Demetriou and Mark Schieble)

Co-presenter, "Sarbanes-Oxley – Best Practice Suggestions v. Practical Issues," In-House Counsel Program of Annual Meeting of American Health Lawyers Association, San Diego, CA, June 26, 2005 (with Lois Dehls Cornell and Richard L. Prebil)

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